

436 - DUBLIN

IRELAND

TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

MAINTAIN CONTACT WITH KEY CONTACTS/CANDIDATES.  
ENCOURAGE RELEVANT COMPANY OFFICERS TO VISIT  
CANADA.  
CIRCULATE PROMOTIONAL AND COMMERCIAL LITERATURE.

NO PROJECTS CONFIRMED THIS QUARTER.  
GOODMAN INTERNATIONAL PLAN TO HAVE CONSULTANT IN  
CANADA WHO WILL ASSESS POTENTIAL TARGETS.  
READYMIX IRELAND PLAN TO SEND OFFICER TO CANADA  
IN SEPT 88 TO ASSESS CONSTRUCTION SECTOR.

QUARTER : 2

Regular follow-up with priority companies.  
Liaison with Provincial Government delegates  
(London) who also cover Ireland.  
Expand mailing list for promotional materials  
etc.

Representative from Readymix Ireland spent three  
weeks in Canada, examining the construction  
industry and potential t/o candidates.  
Have worked closely with representatives from  
Ontario, British Columbia and Quebec.

QUARTER : 3

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QUARTER : 4

Maintain contact with key candidate companies.  
B.C. Mission (Vancouver International Financial  
Centre).  
Planning/preparation for our Investment Seminar.

Jefferson Smurfit Group have announced a \$60  
million joint venture with Tembec Inc. to  
produce light paperboard.  
Possible co-operation with Dublin Financial  
Centre re potential investors in both centres.  
Response is encouraging.