

International Business Opportunities Centre

The International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities. To view a complete selection of IBOC's current trade opportunities, simply visit the Internet site at www.iboc.gc.ca/leads

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown corporation is located at 50 O'Connor St., Suite 1100, Ottawa ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

INDIA — The Ministry of Communications is looking for voice mail service systems for 54 locations. Closing date: January 5, 2000. Contact Madhu Toshniwal, Trade Advisor, Canadian High Commission, New Delhi, tel.: (011-91-11) 687-6500, fax: (011-91-11) 687-5387, e-mail: madhu.toshniwal@dfait-maeci.gc.ca

KOREA — Kyonggi Province has investment opportunities in construction projects for wastewater treatment facilities, waste incinerators and waste-food treatment facilities. The wastewater treatment facilities are located in 13 cities; the waste incinerators are to be constructed in seven cities until the year 2002; and the waste-food treatment facilities are to be constructed in nine cities. Closing date: January 5, 2000. Contact Jean-Philippe Linteau, Third Secretary, Canadian Embassy, Seoul, tel.: (011-82-2-3) 455-6000, fax: (011-82-2) 755-0686,

e-mail: jean-philippe.linteau@dfait-maeci.gc.ca

MOROCCO — It is expected that the Government of Morocco will consider printing new bank notes/stamps and issue new coins. Contact Daniel Lemieux before January 5, 2000, fax: (613) 996-2635, quoting IBOC case no. 990923-03331.

ARGENTINA — The Bureau of International Trade (BIT), a small firm focused on assisting SMEs enter new export markets, is searching for a possible Canadian partner. BIT's mission is to develop the tools that are needed to improve competence among potential customers. Staff is specialized in areas such as legal, marketing, strategic planning, finance and administration and human resources. Closing date: January 10, 2000. Contact: Matilde Paz, Director, tel.: (011-54-11-4) 775-0146, fax:

(011-54-11-4) 775-0146, e-mail: mpaz@bureau.com or Kathleen Gittins, Commercial Assistant, Canadian Embassy, Buenos Aires, tel.: (011-54-114) 805-3032, fax: (011-54-11-4) 806-1209, e-mail: kahleen.gittins@dfait-maeci.gc.ca

GUINEA — The Ministry of Higher Education and Science Research, with backing from the International Development Association, is looking for the purchase and set up of computer and telephone networks. Deadline: January 28, 2000. Contact the Ministry, tel.: (011-22) 441-4141, fax: (011-22) 445-3217, and also inform Souleymane N'Diaye, Trade Development Officer, Canadian Embassy, Conakry, tel.: (011 22) 446- 2395, fax: (011-22) 446-4235, e-mail: souleymane.ndiaye@dfait-maeci.gc.ca

IBOC Trade Opportunities — Find out more at www.iboc.gc.ca

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