

THE FANCY GOODS TRADE.

(SMITH & FUDGER.)

The large shipments of new fall goods being opened up daily at the warehouse of Messrs. Smith & Fudger, reveal the fact that the utmost care has been exercised in their selection. Quite a number of novelties have been secured, almost every department exhibiting some new feature; notable among these may be mentioned the introduction of "Japanese" leathers in Glove and Handkerchief Cases, Toilet Cases, Whist Cases, &c. The curious designs and colourings of the "square" and "round" styles of this leather form attractive binding to the dainty fittings and satin linings.

While mentioning novelties in leather, there are several shades of "long grain calf" we noticed in Ladies' Satchels and Necessaries, Photo. Cases and Photo Albums.

Buyers of Photo. Albums will be surprised to find a still further reduction in prices this season. Last year Messrs. S. & F. introduced the goods of a new maker, had several styles exclusively their own, and all at such low figures, that their stock and repeats were sold clean out. We predict similar success for the line this year; it will be "hard to beat."

There are some elegant designs in Evening Fans, Paris and Vienna patterns. Their Austrian rivals seem to be giving the French manufacturers all they can do to retain their lead in this article. Gauze and Satin combinations, decorations chiefly painted, a tendency to darker tints are the features this season. There are one or two quite new things in Feather Fans, also in Mourning Fans—"spangled."

Among more staple lines Messrs. S. & F. are pushing the well-known brand of Hair Brushes stamped "John Gosnell & Co." There are many customers' especially English people, who know the value of a "Genuine London made Brush, all pure bristle," and who will take no other than a Gosnell Brush. In bone goods by the same maker they put a tooth brush and pot of tooth paste in a teles-

cope box, very compact and convenient. This line cannot fail to secure a large sale.

Sheffield manufacturers must be in low water, when they turn out elegant pearl handled two-blade pen knives to retail at a quarter dollar in this country. We had seen German carded goods at this price before, but not "Sheffield blades." The drop in all kinds of pocket knives ought to make quite a spurt in this trade.

Musical instruments of the smaller kind, Mouth Organs (now made with rubber mouth-pieces), Concertinas, Violins and Accordeons, occupy a large space in the stock of Smith & Fudger.

The leading Accordeon this year is the "miniature." There's nothing particularly small about them; they are named "miniature" in contrast to the unwieldy bulk of the older style, and are about one-third smaller, without suffering any diminution in strength or sweetness of tone.

After a glance at the variety of Bisque and China figures, cups and saucers, &c., we come to Toys,—before passing cups and saucers their children's tea sets are worthy of special notice. Some cunning little golden tea sets in circular boxes are a marvel of cheapness and beauty. Although American Toys are demanding a large share of attention in this country, we are yet indebted to Germany for most of these "necessities of the nursery." Smith & Fudger have specially selected and packed for Canadian Trade, an assorted case of Toys; this will give a good saleable variety to dealers not wishing to carry a large stock, it consists of 72 articles to retail at five cents (12 different kinds), 60 articles to retail at ten cents (18 different kinds), six articles to retail at twenty cents and twenty-four articles to retail at a quarter dollar (18 different kinds), in all 162 pieces. Care has been taken to have no perishable toys, and to avoid the worthless foreign games usually mixed in with case lots, and while prominence has been given to well-known toys, such as guns, horse and waggon, surprise boxes, jacks, arks, boats, &c., there have been included all the NEW inventions of merit, coming within the range of the prices mentioned. Dealers may with confidence order this assortment. Merchants taking advantage of cheap summer trips to Toronto, or September Exhibition excursions, will do well to inspect this stock.