

is largely on what is called the Franco-Belgian frontier ; otherwise than here, France is light and Belgium under the normal.

Germany.—In the Hamburg district there is a very small yield, in central Germany a half crop, and in the south a little better.

Servia and other European States will have some apples, but they are too far away to cut any figure in the direction of competition against American and Canadian supplies.

The crop in Nova Scotia is enormous and of fine quality. The crop in Canada is also fine in quality and of more than ordinary proportions. The crop in New England is also good and of good quality. Michigan has a good crop of apples, and so have certain sections of Ohio, Illinois, Missouri and Kansas. We know nothing definitely of other western sections. Virginia and Kentucky are light, and New Jersey is not heavy in her regular bearing districts, but the state at large will have a lot of apples. The same may be said of Pennsylvania and Maryland.. New York state promises one of the largest and best crops on record. This may be put down as authentic. The meaning of it all is this : The crop being generally good all along the Atlantic seaboard and in territory that has always exported and is familiar with the requirements of the English markets, we may look for a very large movement abroad. It will make speculation hazardous on account of the enormous supply ; but if the surplus is started early enough and in large enough quantity to establish an early moderate selling basis, it will mean to the United States and Canada a tremendous and steady demand that will absorb their excess at paying value to both grower and dealer.

We shall be in shape to move any additional share of business that may come to us this year, having opened houses at both Leith and Edinburgh, Scotland, and established an agency at Hamburg, Germany. For several seasons now our combined outfit has handled over one-third of the annual exports of apples to the United Kingdom, and we propose to lose no portion of it this year through lack of enterprise in developing new markets. We shall offer the usual facilities of cable return upon shipments, and can promise more and fuller advice than any of our good competitors, for the simple reason that our lines are more extended, our ability for sale and distribution of stock is larger, and our agents cover more territory and are generally better posted than other apple people in the business. Their services and ours are at your disposal, and we shall do our very best in your interest.

THE APPLE CROP OF WESTERN EUROPE.

I beg to submit, for your information, some particulars as to apple crops in western Europe, which may assist you in estimating our probable requirements from your side.