

FARM AND DAIRY

& RURAL HOME

The Recognized Exponent of Dairying in Canada



Welcome Practical Progressive Ideas

increases the wealth and glory of a country; but its real strength and stamina are to be looked for among the cultivators of the land.—Lord Chatham

XXIII.

FOR WEEK ENDING JANUARY 1, 1914

No. 1

Cooperative Movement Among Canadian Farmers

farmers of western Canada calling to the farmers of eastern Canada to unite. They do to what they have done. I'd like us to join with them in their effort for the uplift of a...

Western Farmers ask our Eastern Farmers to Unite with Them—What They Have Done—What We Might Do—A Plan of Organization

BY H. B. COWAN, EDITOR-IN-CHIEF, FARM AND DAIRY,

representatives of the three great farmers' organizations of the prairie provinces, representing 52,000 organized farmers, who after waiting on the Dominion Government in Ottawa attended the annual meeting of the Dominion Grange in Toronto. They later broke into groups and ad-

business, which is very profitable and expanding rapidly. They handled more grain last year than any other business concern in western Canada.

They are now ready to sell their western feeding stuffs to us and to buy from us in return apples, cheese and butter, canned goods and other products of our farms.

Are we willing to cooperate with them? What do our farmers say?

THE STORY TOLD

The main message from the west was delivered in Toronto, at a banquet of the members of the Dominion Grange, by T. A. Crearer, the president of the Grain Growers' Grain Company, and by Mr. G. F. Chipman, editor of The Grain Growers' Guide. Both speakers were from Winnipeg. Later in the week they addressed another farmers' banquet, in the city of Peterboro, the largest banquet of the kind ever held in the county. They also addressed a large meeting in Orono, Durham county. Other speakers addressed meetings in other counties.

INITIAL DIFFICULTIES

"We were told at the outset," said Mr. Crearer in opening, "that we could not organize successfully, that farmers would not hold together. There was reason for this belief. Many farmers' associations had been started in western Canada in its early days. The first of these was in 1880.

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A Plan of Organization

The appeal of the farmers in Western Canada to their brother farmers in the East, as set forth on this page, has met with a ready response in Ontario.

1st: It is proposed to form a provincial association to be known as The United Farmers of Ontario. This association is to unite the scattered forces of the farmers of Ontario.

2nd: It has been decided to form a business organization to be known as The United Farmers' Company. This company will buy supplies in wholesale quantities, including western feeding stuffs, and furnish these at reduced prices to the branch associations of The United Farmers of Ontario, including farmers' clubs that may affiliate and subordinate granges. It will also buy and ship Ontario apples, cheese, butter, honey, and other farm products to the farmers of western Canada.

A committee is at work preparing the necessary plans. An announcement concerning them will be published in Farm and Dairy in the course of a few weeks.

Follow this great movement carefully. Don't expect too much at the first. Greeting comes before walking. Be ready to lend a hand when the time comes.

addressed a number of farmers' meetings in eastern and western Ontario. These meetings were well attended and aroused great interest.

WONDERFUL ACCOMPLISHMENTS

The accomplishments of the western farmers are almost incredible.

Seven years ago they sold five thousand dollars' worth of stock. This money was all paid out for organization purposes.

When they started business in 1906 they did not have any working capital. They borrowed it.

To-day their paid-up capital is \$645,000. They have 14,000 farmer shareholders.

The profits last year of the Grain Growers' Grain Company were \$164,000, in spite of heavy losses on their export trade.

They have assets of \$1,371,152 and an immense



T. A. Crearer, Winnipeg, Man. President, The Grain Growers' Grain Company.

THE WEST'S MESSAGE
ago from the west was brought east of the Atlantic before last, by the twelve



G. F. Chipman, Winnipeg, Man. Editor, The Grain Growers' Guide.