

SALUTATORY

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IN presenting our annual copy of THE TRADES UNION GUIDE we are in the hope that it may meet the approval of the business men who have so generously assisted us, both by financial aid and words of sympathy.

That our labor confreres will welcome this issue goes beyond saying.

We have endeavoured to complete our classification list and increase the information so desirable to every Union worker—thus making this booklet a valuable year book.

Every union man should know the name of the Secretaries and also the places of meeting. In this matter we have been careful and trust our information will be found correct.

The opportunities of the local merchants to advertise in a popular publication are limited, because the "straight" line dealer has not the capital to spend for a page advertisement in the dailies. But one thing is certain, that their goods are more reliable than the goods picked from the bargain counter of a departmental store.

Trade Unionists who believe in fair wages should recollect that the merchant that toils all day is also a working man, and entitled to an honest recompense.

We desire to thank our patrons, and hope that in future years the circulation will still be further increased, and that all men believing in fair wages and honest conditions will give our advertising pages a careful scrutiny.