## THE HOOSIER BOOK

And let out a look o' the wildest surprise When Brown showed him punkins as big as the lies He was stuffin' him with—about offers he's had Fer his farm: "I don't want to sell very bad," He says, but says he, "Mr. Smith, you kin see Fer yourself how matters is standin' with me, I understand farmin' and I'd better stay, You know, on my farm :—I'm a-makin' it pay-I oughtn't to grumble!—I reckon I'll elear Away over four thousand dollars this year." And that was the reason, he made it appear, Why he didn't eare about sellin' his farm, And hinted at his havin' done himself harm In sellin' the other, and wanted to know If Smith wouldn't sell back ag'in to him.—So Smith took the bait, and says he, "Mr. Brown, I wouldn't sell out, but we might swap aroun'— How'll you trade your place fer mine?" (Purty sharp way o' comin' the shine Over Smith 1 Wasn't it?) Well, sir, this Brown Played out his hand and brought Smithy down-Traded with him an', wor'cin' it cute, Raked in two thousand dollars to boot As slick as a whistle, an' that wasn't all,— He managed to trade back ag'in the next fall,— And the next—and the next—as long as Smith stayed He reaped with his harvests an annual trade.— Why, I reckon that Brown must 'a' easily made-On an average—nearly two thousand a year-Together he made over seven thousand-clear.-