

## SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

### AUTO STORAGE

WIRED STALLS, FLOOR SPACE TO Let. Cars Washed, Repaired, day and night. Thompson's 55 Sydney, Main 668.

### BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material; everything required; ten dolls complete. Send for catalogue, Mrs. Welford, 672 Young's street, Toronto, 11-11921.

### BARGAINS

NOW IS THE TIME TO LINE YOUR Store with Foley's Fire Clay. Will last for years. We have it, and pound Store-Pipe, Elbow, Coal Hoda, Fire Shovel, Dampers, Non Such Polish, Lip-set's Variety Store, corner Brackets and Exmouth streets.

FLOOR OILCLOTHS, STAIR OIL-cloth, Table and Shelf Oilcloths at Wetmore's, 59 Garden street.

### CHIMNEY SWEEPING

J. B. WATTS, THE EXPERT CHIM-ney Sweeper and property, repairer. Ask your dealer for Watt's Magic Soot Eater. Phone 2981-21. 18283-11-13

### ENGRAVERS

C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Tele-Phone M.982.

### HATS BLOCKED

LADIES' BEAVER, VELOUR and felt hats blocked in the latest style, Mrs. T. R. James, 280 Main street, op-posite Adelaide street.

### IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Works, Limited, George H. Watson, manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

### MARRIAGE LICENSES

WASSON'S DRUG STORES ISSUE Marriage Licenses. Hours, 8.30 a.m. till 10.30 p.m.

### MEN'S CLOTHING

MEN'S CLOTHING - WE HAVE now in stock a full line of men's and young men's overcoats for winter wear. W. J. Higgins & Co., Custom and ready-to-wear Clothing, 182 Union street.

### MONEY ORDERS

REMIT BY DOMINION EXPRESS Money Order. If lost or stolen, you get your money back.

### PIANO MOVING

PIANOS MOVED BY AUTO. Fur-niture moved to the country. General carriage; reasonable rates. Arthur S. Stockhouse, Phone 814-21.

### PHOTOGRAPHIC

SWEET SIXTEEN COMES ONCE IN life. Why not keep that sweet face always by having your photograph taken? Victoria Photo Studio, 46 King Square, St. John, N. B.

PICTURE TAKEN DAY OR NIGHT, rain or shine while U wait. Films de-veloped and printed quick, clear, reason-able prices. We make any photographic, 46 King Square, St. John, N. B. Phone 1808.

### PLUMBING

GORDON W. NOBLE, PLUMBER and Heater, Jobbing given personal at-tention. Telephone 2905-81, 154 Water-loo street.

### RAINCOATS REPAIRED

WE REPAIR ANYTHING IN waterproof clothing; work guaranteed. Maritime Waterproof Clothing Co., 44 Sydney street, St. Malch's Hall, 12-18.

### REPAIRING

UMBRELLAS REPAIRED AND RE-covered, 573 Main street. 18753-11-3

FURNITURE REPAIRING AND UP-holstering, 287 Union. Phone 915-11.

### SECOND-HAND GOODS

WANTED TO PURCHASE-GEN-lemen's cast off clothing, for coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, re-olvers, tools, etc. Best prices paid. Call or write H. Gilbert, 14 Mill street, Phone 2892-11.

WANTED TO PURCHASE-LADIES' and gentlemen's cast off clothing, boots, jewelry. Highest cash prices paid. Dependable service. Call or write to 641 Main street; Main 4872, Dominion Second Hand Store, St. John, N. B.

WANTED TO PURCHASE-GEN-lemen's cast-off clothing, boots, fur coats, jewelry, musical instruments, bi-cycles, guns, revolvers, and tools, etc. Highest cash prices paid. M. Lamper, 46 Dock street, Phone 4176.

## Deposits by Mail

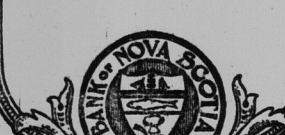
If you cannot conveniently visit our office we shall be glad to receive your deposits and conduct your banking business by mail.

Deposits received by mail will be promptly acknowledged, and all other business will re-ceive immediate and careful attention.

14B  
Paid-up Capital \$ 9,700,000  
Reserve - 18,000,000  
Resources - 230,000,000

## THE BANK OF NOVA SCOTIA

J. H. Stevenson, Manager, St. John Branch, 140 Water Street, St. John, N. B. J. H. Stevenson, Manager, St. John Branch, 140 Water Street, St. John, N. B.



## TRADE SITUATION IN UNITED STATES

(New York Evening Post)

Price cutting has made further progress in virtually all lines, but the reactions have been by no means uniform, better business resulting in some lines, while in others buyers are still holding off for further reductions.

In the steel industry the independent producers have offered substantial reductions, materially reducing their premi-ums over the price levels adhered to by the leading interests. Nevertheless, there have been little new business in many lines and cancellations are still numerous. In some cases lower prices have led to renewal of old orders previ-ously cancelled, but in a general way consumers seem to be well covered for immediate or nearby requirements.

Lower prices for coal and coke and reports of substantial reselling of iron below furnace prices encourage buyers to anticipate still lower levels for steel. Shipments continue steady, although car shortage is complained of in some sec-tors. Coming after the big cut in bleached cottons and other lines, this had led to closer trading and lower prices. In some departments it is said that sales at the new levels have exceeded expectations.

It is based on better demand from retailers and prospects of further improve-ment to follow the election. It is evi-dent that more retailers have decided to keep step with the wholesale price-cutting movement. Their cheer-ful feelings and the unusually favorable ven-ue have led to much better retail trade. The wide publicity given by lower prices named by manufacturers has evidently stimulated demand among consumers.

A gratifying feature has been the more willing and widespread accept-ance of lower wage levels among in-dustry, especially mill workers, the cuts ranging from 10 to 25 per cent.

## ROBINSON IS ACQUITTED ON MURDER CHARGE

Albert Robinson, charged with the murder of the infant of Mrs. Loma Matthews, was acquitted not guilty by the jury at St. Andrews last evening. During the afternoon Robinson went on the stand and was given a long cross-examination. The counsel for the de-fendant addressed the jury and was ad-judged by Hon. J. P. Byrne, K. C., at-torney-general of New Brunswick.

Mrs. Matthews was acquitted of murder days ago in the charge of murdering her child.

A Mother from R. R. No. 1, Leam-ington, Ont., writes: About two weeks ago our eldest son took a cold and cramps in the bowels so bad he could not move. Our doctor gave him hy-po-dermic injections and ordered him to the Hospital to be operated on at once. Before doing so, however, I induced him to use the 'J. B. L. Cascade,' and in less than a week he was up and around, and has been well ever since. It also cured me of severe Headaches and Constipation. I cannot praise the Cascade enough. It certainly is a won-derful invention.

If you have Constipation, Headaches, Appendicitis, or feel languid and not just right, don't drug yourself, both in-ternally. The 'J. B. L. Cascade' is being shown and explained at Clinton E. Brown, and F. W. Munro, Drug-ists, St. John, New Brunswick.

Ask for Booklet, or write Tyrrell's Hygienic Institute, 168 College Street, Toronto.

Mrs. D. W. Cummings, 6 Delhi street, who recently received the silver cross awarded to mothers, has also received the 1914-15 star and ribbon which her son, W. D. Cummings, would have been entitled to wear if he had lived. It is a very handsome star, with his name and number on the obverse side.

Try to do your daily tasks without good vision is robbing your-self of half the pleasure of life, con-tentment.

We have every facility for fitting you properly, and we guarantee en-tire satisfaction.

K. W. EPSTEIN & CO.  
Optometrists and Opticians  
193 Union Street

ADD PLEASURE TO YOUR LABORS.

CROWN MICA ROOFING  
Is good roofing made from wool felt and asphalt.  
Fire resisting and spark proof.  
\$3.75 to \$4.75 a square.  
PHONE MAIN 1893.

The Christie  
Woodworking Co., Limited  
65 Erin Street

## FINANCIAL

NEW YORK STOCK MARKET.  
(J. M. Robinson & Sons, Members Montreal Stock Exchange.)  
New York, Oct. 30.

Close.	Open.	Noon.
Am Sumatra .....	86	86
Am Car Ferry .....	85	85
Am Locomotive .....	85	85
Am Can .....	82 1/2	83
Am Steel .....	89 1/2	89 1/2
Am Smelters .....	89 1/2	89 1/2
Am Tel and Tel .....	99 1/2	99 1/2
Am Wadsworth .....	87	87
Am T and S Fe .....	87	87
Brooklyn R. T. .....	44 1/2	44 1/2
Balt and Ohio .....	113 1/2	113 1/2
Baldwin Loco .....	113 1/2	113 1/2
Butte & Superior .....	15 1/2	15 1/2
Beth Steel .....	70	70 1/2
China Copper .....	25 1/2	25 1/2
Ches and Ohio .....	125 1/2	125 1/2
Canadian Pacific .....	125 1/2	125 1/2
Central Leather .....	40 1/2	40 1/2
Cruible Steel .....	17 1/2	17 1/2
Reading .....	17 1/2	17 1/2
Gen Motors Cert .....	86 1/2	86 1/2
Insulation .....	42 1/2	42 1/2
Int'l Mar Com .....	19 1/2	19 1/2
Int'l Mar Fld .....	82 1/2	82 1/2
Midvale Steel .....	38	37 1/2
Mex Petrol .....	88	87 1/2
North Pacific .....	88	87 1/2
N Y Central .....	80 1/2	81
New Haven .....	43 1/2	43 1/2
Pennsylvania .....	43 1/2	43 1/2
Pierce Arrow .....	84 1/2	84 1/2
Pan-Am Petrol .....	96	96
Republic I & S .....	76 1/2	76 1/2
St. Paul .....	101	102
Shawmut .....	101	102
Studebaker .....	57 1/2	57 1/2
Union Pacific .....	88	87 1/2
U S Steel .....	73 1/2	73 1/2
U S Rubber .....	57 1/2	57 1/2
Utah Copper .....	46 1/2	46 1/2
Westing Electric .....	10	10
Willis Overland .....	10	10

MONTREAL TRANSACTIONS.  
(J. M. Robinson & Sons, Members Montreal Stock Exchange.)  
Montreal, Oct. 30.

Royal Bank-1 at 203, 29 at 204.
Bank of Montreal-1 at 84 1/2, 29 at 84 1/2.
Brompton-125 at 69 1/2, 29 at 69 1/2.
L. Woods-25 at 138.
Bel-45 at 102.
Asbestos-75 at 92 1/2, 25 at 92 1/2.
Glass-35 at 62.
Shawmut-25 at 102.
Laurentide-50 at 104, 20 at 100 1/2.
300 at 100, 25 at 98 1/2, 25 at 100 1/2.
Smith-25 at 150.
Albion-10 at 69, 25 at 68.
Shawmut-25 at 105.
Spanish-50 at 98 1/2, 10 at 97.
McDonald-45 at 29.
Detroit-25 at 61.
Sugar-25 at 78, 50 at 77, 25 at 75 1/2.
100 at 74 1/2, 25 at 75 1/2, 25 at 76.
Quebec-100 at 24.
Ships-5 at 58.
Waygack-25 at 189, 100 at 139 1/2.
25 at 189 1/2.
Smelters-25 at 22 1/2.
Spanish-50 at 100 1/2, 25 at 101 1/2.
Ships-5 at 58.
Asbestos-75 at 92 1/2, 25 at 92 1/2.
War Loan, 1925-1930 at 92 1/2.
War Loan, 1931-1935 at 90.

## SHIPPING

ALMANAC FOR ST. JOHN, OCT. 30.

High Tide... 1.00 Low Tide... 7.43  
Sun Rises... 7.08 Sun Sets... 5.08

CANADIAN PORTS.

Quebec, Oct. 29-30, str Canadian  
Trooper, Montreal.  
Cid-Steamer barge J A McKee, Syd-ney.

BRITISH PORTS.  
Castell, Oct. 28-29, str Canadian  
Trooper, Montreal.  
London, Oct. 28-29, str Millais, St. John.

FOREIGN PORTS.  
New York, Oct. 29-30, str Celtic,  
Trooper, Agassiz, Southampton,  
Rotterdam, Rotterdam, Britania, Mar-selles.  
Genoa, Oct. 29-30, str Duca Degli  
Abruzzi, New York.  
Messina, Oct. 28-29, str Bay Cross,  
Montreal.  
Rio de Janeiro, Oct. 28-29, str Cana-dian Planter, Montreal.  
Santiago, Oct. 28-29, str Empress  
of Russia, Vancouver.

MARINE NOTES.  
Two liners were to leave Montreal this morning on their last trip of the season. The ship, the Star of Canada, with 150 cabin and 500 third class passengers, and the Anchor-Donation liner Saturday, with 100 cabin and 120 third class passengers.

The S. S. Ereginus, Captain Priestly, has sailed from Atlantic for Great Brit-ain with a cargo of about two million feet of dale shipped by C. T. White and Son.

The concrete steamer Cape Fear of the United States Shipping Board was sunk in Narragansett Bay after a col-lision with the Savannah Line steamer City of Atlanta last night. The Cape Fear was struck about mid-ships and sank in three minutes. Nineteen of the crew of thirty-four of the sunken ves-sel are unaccounted for.

TWO INCREASES IN YEAR BUT TORONTO GAS ONLY \$1.25  
Toronto, Oct. 30-An advance of fif-teen cents a thousand cubic feet in the price of gas in this city will go into ef-fect in December, when the price will be \$1.25. This is the second advance made by the Consumers' Gas Co. this year, the last one being in June, when the price was increased ten cents.

Increased cost of essentials for gas production is the reason given by the company.

BURIED YESTERDAY.  
The funeral of Charles Stewart was conducted from the Fitzpatrick Under-takers' rooms yesterday afternoon at four o'clock. The service was conducted by the Rev. Mr. Stewart, pastor of St. Philip's church, assisted by Rev. H. W. Pinkett. The funeral was largely at-tended.

At the regular meeting of the West-field Country Club last night in the board of trade rooms it was decided to purchase the McCordick and LeBlanc farms and extend the five-hole course to a nine-hole course with a length of 2,200 yards. Bonds for \$6,500 will be issued for the purchase of the property. It was also decided to extend the tennis courts and have four courts instead of two.

## THE EXCHANGE RATE

IV.—What Controls It?

IN No. II. of this series, we explained why the foreign dollar is a commodity and not money, and in No. III. the in-convenience of settling international debts in gold, which led to the system of Bills of Exchange described below.

Sales of exported goods are usually settled for by the vendor drawing a draft on the purchaser for the sum due, which draft the vendor deposits in his bank.

His banker forwards the draft (in such a transaction called a Bill of Exchange) to the nearest money market, probably, in the case of an American, to New York, Chicago or San Francisco, and in the case of a Canadian to Toronto or Montreal. To do this it is not necessary for him to insure his letter or even to register it, for if the bill were lost, he could get a duplicate.

For instance, if the vendor lives in the United States, he will offer the Bill of Ex-change for sale, say, in New York, as Cana-dian funds, because the draft is payable in Canada.

There may be several persons in the market who want to buy Canadian money to pay for goods bought from us. If there are many such persons and only a few drafts on Canada are being offered, the bidding is keen and the price obtainable for the draft goes up.

If, however, there are few bidders and many drafts, the holders of the drafts may be willing to lower the price they ask in order to obtain their money at once.

This brings us to the influence of the balance of trade on the rate of exchange. We will deal with this aspect of the sub-ject next week in No. V. of the series.

## THE CANADIAN BANK OF COMMERCE

Capital Paid Up \$15,000,000.

Reserve Fund \$15,000,000.

This series, when completed, will be pub-lished in pamphlet form. If you desire a copy, write to our Head Office, Toronto.

## COUNTY HOUSING BOARD

For Sale or To Let, immediately, Self-Contained Houses on Champlain street, West End, and McKel street, Fairville.

## ALL IDEAL HOMES

Applications will be dealt with in the order received. For full particulars apply to

THOS. K. SWEENEY, Secretary,  
109 Prince William Street, City.

MONTREALER VICTIMIZED  
Gave \$500 to Girl and She and All But \$35 Vanished.  
Toronto, October 30-Toronto detec-tives found it hard to convince Albert Greenhill, of Montreal, that he had been the victim of a confidence game. He said he had met a young woman at a dance hall in Montreal and they had agreed to marry if he could show \$500. He did, whereupon she returned him \$88 to come on to Toronto to secure her home. Just then the supposed de-tectives appeared, saying that they wanted her on a charge laid in Toronto. He followed her on the next train. Ac-cording to his own story, he still be-lieves the girl loves him.

RECEPTION FOR BRIDE AND GROOM.  
A very pleasant time was spent at the Pleasant Point Sunday School hall last evening when a reception was held in honor of Mr. and Mrs. Ernest O. Arbo, who were married a short time ago. Although it was a stormy night there was a large crowd present and during a very interesting programme, Mr. Carey Black, superintendent on behalf of the Sunday school, presented to Mr. and Mrs. Arbo Community knives and forks. Mr. Arbo in a short speech, thanked the school for their thoughtfulness and good wishes, as well as for the beautiful gift. Mr. and Mrs. Arbo have for several years been officers and members of the Sunday school and earnest and willing workers. After a very interesting speech by Rev. A. S. Bishop, refresh-ments were served by the ladies of the school. After singing God Save the King, the pleasant gathering broke up.

FOR NAVY LEAGUE.  
Montreal, Oct. 30-A total of \$36,000 for the Navy League drive was reported at yesterday's executive meeting.

DEATH OF MINISTER.  
At Hantsport, N. S., on Oct. 27 the Rev. J. M. Fisher passed away. The funeral will be held from the home of E. E. Fisher, Shilminiac, on Sunday afternoon.

There is economy in this coal if your furnace is large enough. It is the size larger than Egg and suitable for the larger size furnaces, particularly those with a deep fire pot.

This is a high grade American Anthracite and receives our usual care in screening out the slack and dust before de-livery.

**\$20.00**  
CASH WITH ORDER  
Price \$20.00 per Ton, dumped or sluiced, while it lasts. Usual extra charges for delivery in bags.

**"77"**  
FOR  
**COLDS**

A Cold taken in the fall of the year with the severe winter months pending; causes great apprehension; and justly so. To get the best results take "Seventy-seven" at the first sneeze or shiver. If you wait till your bones ache, it may take longer.

Doctor's Book in English, French, Spanish, Portuguese or German, on the treatment of "Every living thing" mailed free.

"77" for sale at all Drug and Country Stores.  
Humphreys' Homeo. Medicine Co., 168 William Street, New York.

## YARMOUTH COTTON COMPANY WITH \$600,000 CAPITAL

Ottawa, Oct. 30-(Canadian Press)-Incorporation has been granted to the Cosmos Cotton Co., Ltd., Yarmouth, N. S., with a capital of \$600,000.

## WOOD AND COAL

## Good Soft Coal

Well Screened.  
Lay In Your Supply NOW  
Phone Main 3938

Emmerson Fuel Co.  
115 CITY ROAD

## Soft Coal RESERVE AND SPRINGHILL

We recommend customers us-ing Soft Coal to buy now and in-sure getting prompt delivery.

R. P. & W. F. STARR, Ltd.  
49 Smythe Street. 557 Union Street.

## Soft Coal

Promptly Delivered  
McGivern Coal Co.  
C. Arthur Clark A. Douglas Clark  
Phone M. 42 1 Mill Street

## We Sell Well Screened SOFT COAL PRICES RIGHT.

APPLY  
A. E. WHEPLEY  
226-240 Paradise Row  
Phone Main 1227

## The Colwell Fuel Co., Ltd.

Bituminous and Bunker Anthracite Coal  
Phones West 90 or 17

## NICE DRY KINDLING In Uniform Bundles.

Best in the City.  
WILSON BOX CO.  
10-20 t.f.

## WOOD DRY BOARD-ENDS \$2.00 Per Truck Load To Make Room for Lumber

DRY KINDLING; STOVE LENGTHS  
-Tel. Main 6-41. R. Kellie Morton,  
176 Main street. 11-30

## Hard COAL!

## Broken Size

There is economy in this coal if your furnace is large enough. It is the size larger than Egg and suitable for the larger size furnaces, particularly those with a deep fire pot.

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