

ways. The construction in 1896 of a railway one hundred and twenty-five miles in length under the charter of the Lake Manitoba Railway & Canal Company was the inception of what subsequently became the Canadian Northern Railway system extending, under the names of the Canadian Northern Railway, the Canadian Northern Ontario Railway, the Canadian Northern Quebec Railway, and the Halifax & South Western Railway, through a considerable portion of the Provinces of Alberta, Saskatchewan, Manitoba, Ontario, Quebec and Nova Scotia. When the history of the Canadian Northern Railway has been written, it will contain the story of Donald D. Mann's life in its maturity.

To have been one of two men who have financed and constructed and are carrying on the operation of a railway system of over 4,000 miles in length, one would naturally assume would be a life's work, but, in addition to the Canadian Northern Railway Mr. Mann has many interests. There are huge coal mines in the county of Inverness in Cape Breton and a railway in connection with the colliers of sixty odd miles in length; the Winnipeg Street Railway; the electric railway, sewers, water supply, light, heat, power and other public utilities in the City of Monterey, Mexico; and many other undertakings in which Mr. Mann has assumed the initiative or a very considerable part in the promotion, construction and management.

Perhaps no other man has had so varied an experience in railway construction matters. He has visited China and several of the States of South America in his quest for railway undertakings. He has been interested in enterprises all over the Dominion of Canada and in portions of the United States, and from his experiences has naturally built up a storehouse of information.

Mr. Mann has been successful beyond measure—almost everyone knows that much of him. What sort of a man he is, few know. He is naturally of a taciturn disposition; he talks but little. If he were asked why he was so silent, he would probably answer because he had nothing to say, and here we have one of the secrets of his success. He wastes little time over affairs, or for that matter, people, of no consequence. He has an object to accomplish and proceeds by the most direct method to that