

Question 55

Why do you think we can bargain firmly and effectively?

01. Negotiators Good/Skilled -- We have people who are capable of negotiating with the Americans. / Have good bargainers, should be able to bargain firmly. / I trust the people who will bargain with the United States. / I have a strong belief in the bargaining abilities of Canadian economists. / We have the right people who can bargain for us. / We have the people who can do it. We aren't inferior. / Because we have enough good people to bargain at the upper level with the Americans. / We have the personnel that can handle negotiations. / Qualifications of our bargainers -- they are good. / Some people, government has experience. / We have the people and the know how to bargain properly without losing our shirts. / We have people in the country who can do it. Don't know why, but I think they are there. / We have people capable of dealing with people in the United States. / Because there are smart guys working for Mulroney. / We have strong people that can bargain too. / Because the level of people that we would send would be as capable as the Americans to do the task. / There are very confident people in our country. They know what they are doing. / Well, I think we're pretty good negotiators. / It's part of our heritage. The people in Canada are good bargainers. / I think we are just as good bargainers as they are. / We are capable, competent people and if the right people are sent we could definitely bargain firmly and effectively. / We have enough skilled people who can bargain effectively with the Americans. / Our trade negotiators are just as trained as the American negotiators. / We have a lot of skill and negotiators. / If we get the right person to negotiate, we should have no problems. / We've got experienced people. / Because I think we have good people in Ottawa and they will get us the best deal they can. / They know what they are doing. / Because we have waited long enough for this agreement and are well prepared for the negotiation. / We do have thinking power on our own. We're not afraid of or influenced by them. / Because we wouldn't just give anything away without getting something in return. / I think Canada has become much more experienced at dealing with the United States, so they make sure we get a fair shake. / We improve on our work and skills. / We will benefit by it so we'll do a good job. / We initiated the free trade talks and we studied more than the Americans.
02. Good Parliament/Politicians -- We have our government down there. There's a major force down there in the United States. / We have a good government in Canada. / Because I believe strongly in the government we have now and I believe they can do it. I believe Mulroney can do it. / I think we should be able to do that. We have good politicians; they know what they are doing. / Because I think we have some good politicians who are able to hold their own in international exchanges. / We have some smart men in Canada's politics. / I guess because we have a good government

