

REPORT 4  
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE : 15

POST : 613-BUFFALO

010-MINE, METAL, MINERAL PROD & SRV  
UNITED STATES OF AMERICA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	METALS, PRIMARY & FABRICATED	
	ARRANGING KODAK INTERVIEWS IN CANADA. REF: CDN SUPPLY CAPABILITIES	\$10 - 50 MILLION OF NEW EXPORTS.
	HAD DEFENCE MISSION TO G. E. SYRACUSE 06/86. NEXT, WE HOPE TO ASSIST G. E. TO INCREASE SIGNIFICANTLY ITS SOURCING IN CANADA (NEW STRATEGY).	\$2 - 10 MILLION OF NEW BUSINESS.
	VISIT ONE OR TWO OTHER MAJOR UPSTATE CORPORATIONS TO TRY TO GET THEM TO SOURCE IN CANADA.	\$1 - 2 MILLION.

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TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	-----	
QUARTER: 2	-----	
QUARTER: 3	-----	
QUARTER: 4	-----	