

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Seattle

| Activity | AVERAGE TIME ALLOCATION | | | | TOTAL TIME ALLOCATION | WORKLOAD (#) |
|---|-------------------------|-----------|-----------------|-----------|-----------------------|-----------------------|
| | CANADA-BASED | | LOCALLY-ENGAGED | | | |
| | TRADE | NON-TRADE | TRADE | NON-TRADE | | |
| | % | % | % | % | | |
| A. Servicing Export Enquiries | | | | | | |
| from Canada | 14.5 | 0.0 | 44.0 | 0.0 | 2.05 | 820 (Enquires) |
| from Territory | 4.5 | 0.0 | 6.8 | 0.0 | 0.36 | 193 (Enquires) |
| B. Export Promotion Projects and Events | 13.0 | 0.0 | 5.5 | 0.0 | 0.48 | 16 (Projects/Events) |
| C. Other Trade Development Activities | 13.0 | 0.0 | 8.3 | 0.0 | 0.59 | |
| D. Promotional Projects | 8.5 | 0.0 | 21.0 | 0.0 | 1.01 | 16 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development | | | | | | |
| from Canada | 1.5 | 0.0 | 0.0 | 0.0 | 0.03 | 12 (Enquiries) |
| from Territory | 4.5 | 0.0 | 0.3 | 0.0 | 0.10 | 27 (Enquiries) |
| F. Service to Government | | | | | | |
| External Affairs | 6.0 | 0.0 | 1.8 | 0.0 | 0.19 | 31 (Reports) |
| OGDs, Provinces, ETC | 2.5 | 0.0 | 1.5 | 0.0 | 0.11 | 77 (Contacts) |
| G. Administration | | | | | | |
| Program Management | 25.0 | 0.0 | 0.3 | 0.0 | 0.51 | |
| Leave, Professional Dev. | 1.0 | 0.0 | 10.3 | 0.0 | 0.43 | |
| <hr/> | | | | | | |
| Total TID Program | 94.0 | 0.0 | 99.8 | 0.0 | 5.86 | |
| H. Other Programs | 6.0 | 0.0 | 0.5 | 0.0 | 0.14 | |

Canadian Business Visitors: 193
Local Business Visitors: 104

Trade Officers: 6
Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS