

Yes, make sure, when you do create a demand for U. S. P. and N. F. preparations, that you are able to supply the demand. For it is a well-known fact that *not* 5 per cent. of the druggists in the country are capable of preparing even the half-way complex preparations of the U. S. P. and N. F. (such as the organic iron preparations, effervescent salts, etc.).

We are not alone in our opinion that the N. F. propaganda is not the best thing in the world: Some prominent pharmacists think the same way. Take the *American Journal of Pharmacy* (June, 1907). On page 296 you will find a report of a paper entitled "Practical Results with N. F. Preparations," read before the Philadelphia College of Pharmacy. In discussing that paper, a prominent pharmacist, Mr. D. J. Thomas, "was inclined to question the advisability of pursuing this line of work at the present time, thinking that *the rank and file of pharmacists were not prepared to meet the demand* for U. S. P. and N. F. preparations. He recounted some experiences that had come to his attention that appeared to indicate that pharmacists in his locality, like pharmacists in other sections, had been remiss in their duty to themselves and their customers, and had not kept themselves posted on the progress of pharmacy along the more practical lines. He also called attention to several formulas that *when followed exactly did not give satisfactory preparations*. Among these he enumerated the glycerinated elixir of gentian and the cataplasm of kaolin."

This article could be drawn out so as to occupy an entire issue—for numerous facts and illustrations could be offered as proofs in support of our position—but we believe we have said enough to show the tenability, the validity of our reasons, the impregnability of our position, to any fair-minded person, to any person who really wants to know the truth.

And now for a brief resume of the conclusions based upon the facts and arguments presented in our editorial. The conclusions are as follows:

1. The products introduced into the Pharmacopeia and National Formulary as substitutes for other well-established products are inferior, in practically every instance, to the originals, while some of the formulas yield nasty, irritating, nauseating and, therefore, therapeutically worthless products.

2. To urge the physician to prescribe these imitations *in lieu* of the original products is, therefore, dishonest. The