



MR. J. S. CAMERON,
Manager Sun Life of Canada,
State of Georgia.

Mr. John S. Cameron, manager of the Sun Life of Canada for the State of Georgia, is a native of Grey County, Ontario, where he was born in 1862, but has been so long with Uncle Sam that he may now be called a Canadian-American. Mr. Cameron began his business career in the lumber trade, but in 1890 was attracted to life assurance work. His first connection with the Sun Life of Canada was in 1895, when he was appointed a special agent at Grand Rapids, Michigan. From that position he soon rose to inspector of agencies, then to manager of the Company for Western Michigan. In 1899 he was appointed State Manager for the Company in Georgia, introducing the Company into that state. In competition with nearly half a hundred companies having old-established agencies in Georgia, he wrote over half a million dollars of new business last year, placing his

Company high on the list of business secured and paid for. This speaks better for his success than any other thing. And the year that just closed has been his banner year.



If

You are certain you will outlive your wife or family,

or

You have money enough saved, which will earn the amount it now takes to maintain your family,

or

Have property which, when sold, will yield a yearly income equal to that amount,

or

Have life assurance which would, in the event of your death, yield in conjunction with your other property an income equal to that amount,

then

You can rest your head easily upon your pillow — come what may — your family is secure.

but

If none of the above are applicable to you, your sins of omission should trouble you enough to forbid any ease of conscience, for there is only a thin partition between your family and dire want.

Better

Assure with the Sun Life of Canada to-day, and thus be secure.



Stand upright, speak thy thoughts, declare
The truth thou hast, that all may share;
Be bold, proclaim it everywhere.

LEWIS MORRIS.



The Sun Life of Canada is
"Prosperous and Progressive."