SUN LIFE ASSURANCE COMPANY OF CANADA, AT HEAD OFFICE, MONTREAL.

A. M. MACKAY, Editor.



HEAD OFFICE BUILDINGS

SUN LIFE ASSURANCE COMPANY

OF CANADA.

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## "A Life Assurance Agent, Sir!"

You have been dodging the life assur ance representative, have you? Has the the li presentation of his card caused you to im thoug mediately become "exceedingly busy?"

You dismissed the subject of life assur by sor ance until the solicitor's card was agair think presented when you said things not suit leather able for reproduction here, and you wer forgott still "busy." be that

The agent departed. He will likely by But around again, for if the agent has an because particular grace, it is the grace of persis specime tency. He practically believes in th would I "perseverance of the saints."

Many widows and children are to-da The thankful for his persistency.

Do you know there are thousands officials this country who would rejoice to see of their life agent enter their doors-and the They are outside the insane asylums. There and sour men eager for the protection life assupolicy fr ance affords, but they cannot get few mom Some minute germ is playing havoc wiand brea their chances of living and they afor in all under sentence of death. a period

Just yesterday we were informed that be rein a friend of ours was given by his phymay have cian only a few weeks to live. Cands human had spread secretly and laid our stroping is ce friend under sentence. How he wou The co like to be able to increase his life assum abou ance to-day. An agent wouldn't haverce. I to do much convincing; he wouldworthy" need to carry bronchial tablets to kee on your his throat in working order. a light hea

rejo their A St the o

ledge Th need. Do

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