

**PROGRAM RESULTS: UNITED STATES**

**BUSINESS ACTIVITY**

During the July - September 1993 period eleven posts reported the following business activities:

- 126 EXPORT SALES WORTH \$81.6 MILLION
- 17 NEW BUYING CONNECTIONS / 43 AGENCY AGREEMENTS
- 2 NEW JOINT VENTURES WORTH \$0.4 MILLION / 1 LICENSING AGREEMENT
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$1 MILLION
- 3 TECHNOLOGY TRANSFERS WORTH \$0.02 MILLION

**HIGHLIGHTS:**

- \$ 41.3 million sale of M969 semitrailers (Detroit)
- \$3 million sale of E-911 Emergency Telephone Systems (Atlanta)
- \$2.5 million sale of para-transit vehicle (Detroit)
- \$1.5 million sale of peanut butter (Seattle)
- \$ 0.1 million sale of blue shark (Detroit)

**KEY STATISTICS:** for the eleven posts reporting workload information

Missions Reporting To

		UTO	UTI
No. Trade Enquiries	Cdn	5183	2892
	Local	3266	2910
No. Investment Enquiries	Cdn	166	113
	Local	124	103
No. Business Visitors	Cdn Pr / Pub	993 / 116	399 / 97
	Local Pr / Pub	1496 / 231	439 / 98