

prosperity cannot be founded on cunning and dishonesty. The tricky and deceitful man is sure to fall a victim sooner or later to the influences which are forever working against him. His house is built upon sand and the foundation will be certain to give way.

The successful man is generally he who sticks to the business he knows, and yet who is bright enough to take advantage of every new plan for making it more productive, more economically managed, and more remunerative. The manufacturer of the nineteenth century cannot remain stationary if he would achieve success; neither will he find it profitable to change his business by reason of any slight discouragement, period of dulness and depression, or temporarily excessive competition. He who has the most thorough knowledge of his business is best equipped to wrestle with his competitors.

In European Russia in 1884 the number of tobacco plantations was 121,030, occupying altogether about 108,000 acres of land. The tobacco crop in European Russia in 1884 was about 75,700,000 pounds, which was less by 5,200,000 pounds against 1883. In Siberia in 1884 the tobacco yield was about 2,457,000 pounds. The government income from tobacco in 1884 was 20,179,725 roubles, and the duty on imported tobacco gave 2,244,100 roubles, the total income being 22,423,825 roubles. Putting the population of Russia at 100,000,000 we find that the government collected on tobacco over 22 kopels (11c.) per capita. In 1884 there was exported from Russia 1,445,000 pounds of tobacco.

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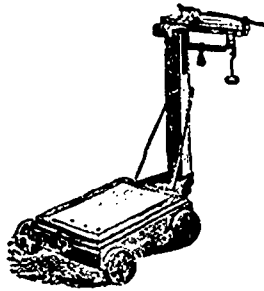
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