

11. Looking ahead five years, which European Union countries do you think will represent your fastest growing export markets?

Country	
1st	_____
2nd	_____
3rd	_____
4th	_____
5th	_____
6th	_____

12. Please circle on a scale of one to five, what you feel the outlook is for strong export sales growth for your product(s) /service(s) to European Union countries over the next five years -

[Very Pessimistic]    1    2    3    4    5    [Very Optimistic]

**INVESTMENT INTERESTS IN THE EUROPEAN UNION**

Does your company have a (wholly owned or partially owned) subsidiary/subsidiaries operating in a European Union country?

Yes

- if yes, in which countries?

**Country**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

PLEASE CONTINUE TO QUESTION 14

No

- if no, do you plan to establish a subsidiary in the EU over the next five years?

Yes     No

- if yes, in which country/countries?

**Country**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

PLEASE TURN OVER AND GO TO QUESTION 15

14. Approximately what proportion of the value of your exports are directed to your subsidiary/subsidiaries in the European Union?

Country	Percentage
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

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