

## **SUPPLY AND SERVICES CANADA**

### **AEROSPACE, MARINE AND ELECTRONICS SYSTEMS DIRECTORATE**

#### **INTRODUCTION**

The Aerospace, Marine and Electronics Systems Directorate (AMES) of Supply and Services Canada (SSC) provides procurement services relating to the aerospace, marine, armoured vehicle, armament and electronics systems requirements of federal government departments and agencies as well as foreign governments whose requirements are normally met through the Canadian Commercial Corporation.

The directorate procures or provides approximately three to four billion dollars in goods and services annually and employs over 600 persons.

#### **ORGANIZATION OF THE AEROSPACE, MARINE AND ELECTRONICS SYSTEMS DIRECTORATE**

Responsibility for regular procurement operations in AMES is vested in two Procurement Operations Branches, one dedicated to aerospace and electronics systems and the other to marine and armament systems. In addition, specific projects, because of their size and complexity, are designated as Major Crown Projects. They are managed by inter-departmental project offices. Most of these major projects provide subcontracting opportunities for Canadian companies.

#### **SUBCONTRACTING OPPORTUNITIES**

Because of their nature and complexity, goods and services purchased by AMES are obtained from prime contractors who, in turn, create opportunities for small and medium-sized manufacturers and service providers, as subcontractors.

Canadian companies wishing to market high technology products abroad must be able to demonstrate that they meet security requirements.