

**UNITED MARINE ELECTRONICS AND COMMUNICATIONS (1988) INC.**

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**Keywords:** Intrusion detection, access control, encryption, high security, military, security systems, duress intercom, card access, encrypted sensors, integrated security.

**History:** With over 20 years of experience, United Marine is a leading Canadian manufacturer of proprietary intrusion and access control security systems, shipboard communications systems, computerized hospital nurse call networks and public address/EVAC systems for domestic and export markets.

**Capability:** Ideal for the high security requirements of military establishments United Marine's IDS-3000 can service up to 1000 separate sites, 64,000 alarm points, and 32,000 users. It is built around an IBM AT compatible for the central monitoring facility. In the alarm processing mode, it can display 1500 different text, floor plan, and map displays and indicate alarm type, location, and response procedure. System management capabilities include data base updates, report generation and audit trails. The modular building-block architecture allows for efficient expansion.

**Experience:** 20 years

**Equipment:** Full research and development facility, manufacturing plant and service department.

**Plant Size:** 10,000 square feet

**Average Work Force:** 30

**Gross Sales:** \$5.1 M

**Export Sales:** \$600,000

**Export Markets:** United States, Europe, Middle East, South America

**Ratio Commercial/Defence:** 50/50

**Joint Ventures:** Joint Ventures are entered on a project by project basis.

**Date of this profile:** February 25, 1992