

REPORT #5
88/10/21

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

610 - SAN FRANCISCO

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

CANEXPO WAS A PRIORITY EVENT TO EVALUATE PROFILE OF CDN TECHNOLOGY. 32 CDN HI-TECH FIRMS WERE INVOLVED IN SOLO MISSION IN SANTA CLARA, 13 JUNE 88

POST DISTRIBUTED OVER 250 PACKAGES OF INVESTMENT INFORMATION AT EVENT. INCLUDED INVESTMENT INFORMATION IN MAILING OF OVER 2000.

QUARTER : 2

ONE DAY BUS BUYERS VISIT TO VANCOUVER, B.C. BOAT SHOW, INTRODUCTION OF CANADIAN RECREATIONAL BOAT INDUSTRY TO TERRITORY.
INTRODUCTION OF CANADIAN RECREATIONAL SUPPLIERS TO TERRITORY.

30-40 AREA COMPANIES EXPOSED TO CDN SUPPLY CAPABILITIES
25-40 AREA COMPANIES EXPOSED TO CDN SUPPLY CAPABILITIES
10-20 CDN COMPANIES EXPOSED TO WORK BOAT/FISHING BOAT INDUSTRY.

QUARTER : 3

DISCUSSION OF BOEING REQUIREMENTS FOR CANADIAN COMPANIES

MAINTAIN CURRENT NUMBER OF BOEING APPROVED SUPPLIERS AS BOEING DECREASES ITS SUPPLIER BASE. AT SAME TIME ADD SEVERAL NON APPROVED CDN COS. TO BOEING'S SUPPLIER LIST.

QUARTER : 4

AD HOC GROUP WORKING WITH BOEING TO EXPAND NETWORK OF B.C. COMPANIES SUPPLYING BOEING.
SELECTED MISSIONS TO BEING CONSIDERED FOR BOEING APPROVAL.
MEETINGS WITH BOEING TO DISCUSS REQUIREMENTS FOR CANADIAN COMPANIES.
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EXPAND INVOLVEMENT OF CDN COMPANIES INTO A FULLER RANGE OF BOEING'S ACTIVITIES
EXPAND NETWORK OF B.C. COMPANIES SUPPLYING BOEING.

TRACKING:

QUARTERLY RESULTS REPORTED:

QUARTER 1

6 QUEBEC AEROSPACE SUPPLIERS MET BOEING CIVIL AIRPLANE'S SENIOR PROCUREMENT MANAGERS. 2 COMPANIES RECEIVED RFP'S AND 1 COMPANY WILL BE INSPECTED FOR BOEING QUALIFICATION.

QUARTER 2

QUARTER 3

WHICH COMPLETED WHOSEWHEN RESPONSES DURING THE REPORTING PERIOD
FINISHED BEFORE THE REPORTING PERIOD AND/OR UNCOMPLETED ACTIVITIES

VI MISSIONS ABOVE FOR REPORT YEAR 88

COMPLETION RESPONSES REPORT OF EXPORT PROMOTION PROGRAM

BB/TONST
RE/CAL JV