

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :436-DUBLIN

005-ADVANCED TECH. PROD. & SERV
IRELAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

EXAMINE SCOPE FOR TECHNOLOGY TRANSFER
JOINT VENTURES AND/OR LICENSING

REGULAR CONTACT WITH CANADIAN SUBSIDIARIES BRANCH PLANTS
INCREASED IMPORTS OF COMPONENTS

MONITOR INTRODUCTION OF MMDS AND RELATED CABLE TV NEEDS
SALES OF EQUIPMENT AND CONSULTANCY

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist Cdn high-tech companies.
Explore possibilities of local involvement
prior to 1992.

Encouraging level of interest from various
companies - All Computer; Cognos; ATI and
Magus.

QUARTER: 2 Assess and monitor those sectors where
technological co-operation can be encouraged
prior to 1992.

A memorandum of understanding is under
consideration for remote sensing - Geographic
Information Systems.

New contacts being established in both
hardware/software.

QUARTER: 3 -----

QUARTER: 4 -----