

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 86

POST : 506-SHANGHAI

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

ASSESSMENT BY POST OF PORT DEVELOPMENT. POTENTIAL IN YANGTZE  
DELTA AREAS.

DEVELOP INFORMATION BASE ON OPPORTUNITIES  
IDENTIFY CONTACTS.

DISSEMINATION OF INFORMATION ON PORT DEVELOPMENT TO CDN FIRMS.

INITIAL INROADS INTO MARKET POTENTIAL.

MAJOR THRUST TO PROMOTE CDN AIRPORT EQUIPMENT IN ZHEJIANG PROVIN-  
CE.

EQUIPMENT FOR NEW PROVINCIAL AIRLINE TO BE  
SOURCED IN CDA.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -REPORT ON METRO PROJECT/SUPPORT OF CDN FIRMS;  
-PURSUIT OF SHEJIANG AIRLINE PROJECT; -PURSUE  
PORT DEVELOPMENT PROJECT/INVESTIGATE OPTIONS FOR  
PROMOTION OF CDN CAPABILITY; -PURSUIT OF HUANGPU  
BRIDGE PROJECT/SUPPORT CDN CO.

-CDN CO. FULLY BRIEFED BY CONGEN, HAS RESPONDED  
TO REQUEST FOR TECH INFO FM SHNGI METRO CORP.;  
-SHEJIANG AIRLINE DEL VISITED CDA WITH POST ASS.  
-RECEIVED/BRIEFED CIDA PORT TECH DEL.; -CDN  
GROUP BEING FORMED TO BID ON HUANGPU BRIDGE.

QUARTER: 2 SHANGHAI ECONOMIC LEADERS MISSION: INCLUDED  
CALLS ON CDN COMPANIES PURSUING METRO, VTMS  
AND HUANGPU BRIDGE PROJECTS.

VISIT BY HIGH-LEVEL ECONOMIC DECISION MAKERS  
PROVIDED EXCEPTIONAL OPPORTUNITY TO PROMOTE CDN  
INTERESTS IN 3 MAJOR TRANSPORTATION PROJECTS.  
SHNGI LEADERS ALSO GOT THOROUGH BRIEFING ON EDC  
SUPPORT POSSIBLE.

QUARTER: 3 -----

QUARTER: 4 -----