

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the January - March 1989 period, nineteen posts reported the following business activity:

1. 140 EXPORT SALES WORTH \$ 481 MILLION
2. 64 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS WORTH \$ 20 MILLION
3. 16 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$ 34.8 MILLION
4. 5 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$ 135 MILLION
5. 6 CANADIAN INVESTMENTS IN TERRITORY WORTH \$32 MILLION
6. 6 TECHNOLOGY TRANSFERS WORTH \$ 24.4 MILLION

HIGHLIGHTS:

- \$ 12 million telecommunicating consulting contract (Hong Kong/Singapore)
- \$ 10 million sale of aerospace products (Seoul)
- \$ 6 million sale of heavy oil (Seoul)
- \$ 166 million coal development project (New Delhi)
- \$ 15 million sale of air traffic control software (Canberra)
- \$ 9.5 million sale of food processing factory (Kuala Lumpur)
- \$ 90 million investment in Canadian laser industry (Tokyo)
- \$ 10 million sale of auto horns (Tokyo)

KEY STATISTICS: for the nineteen posts reporting workload information

	<u>MISSIONS REPORTING TO</u>	
	<u>PST</u>	<u>PNC/PNJ</u>
No. Trade Enquiries	Cdn	4834
	Local	5504
No. Investment Enquiries	Cdn	192
	Local	230
No. Business Visitors	Cdn	1681
	Local	2246