

Users of diagnostic computer systems have several purchase options. A user can purchase an in-house dedicated system, a program for use in the hospital's main frame computer, or a contract for service from a bureau or other hospital.

One of the major variables in this market is the quality of software. It is expected that this software will increase the number of systems sold.

In 1979 the following competitors shared in the \$14.3 million sales volume of computer systems for the diagnosis of electrocardiograph results:

	<u>Market Share</u>
Hewlett Packard	63%
Marquette Electronics	21
Telemed Corp.	9