

Others are Saying.

year ago, which enabled me to obtain a substantial interest in a town site in the Northwest, and you will be pleased to learn that it has already yielded substantial gain and gives promise to pay hundredths per cent., so that it is impossible to fully realize the value of that policy to me. I thought as an old Peterborough boy you would be pleased to know I am delighted with the result.

Yours truly,
ROBERT E. DOLAN.

He Wants it Duplicated.

OTTAWA, Ont., Feb. 2, 1912.
Messrs. JOHN R. & W. L. REID,
Managers Eastern Ontario,
Sun Life of Canada,
Ottawa, Ont.

Dear Sirs,—I suppose, after all, that the most practical appreciation I can show for the treatment received from the Sun Life of Canada is that contained in the new application which I have this day given special representative, W. Merrill Eastcott. When I consider that the cheque for \$517.65, which he has handed me, shows an investment of 5½ per cent. compound interest, after allowing a reasonable amount for the cost of assuring my life, I feel that I cannot do better than afford the Company the opportunity of duplicating this splendid result for me during the coming 20 years.

With best wishes, yours very truly,
WILLIAM T. TRAYNOR.

Better Than Promised.

215½ FRONT ST. NORTH,
SARNIA, Ont., Feb. 23, 1912.
SUN LIFE ASSURANCE CO. OF CANADA,
London, Ont.

Dear Sirs,—I beg to acknowledge receipt of different options for policy No. 15934, maturing March 1st, and I am herewith returning notice that I am accepting option one, as set forth in statement.

I wish to express my great satisfaction in the very liberal settlement. At the time this policy was written I was then acting agent for the Company for this district, and the estimates made by the Sun Life of Canada on maturity of this policy was \$850, which I notice was exceeded by \$15.85. At the same time as writing my own application, a twenty year Semi-Endowment policy was issued to Mr. Battley, of this town, which matured five years ago. It was then a great satisfaction to me to know that the Company were able to pay him more in cash than the Company's estimates offered. I might also tell you that a little over a year ago I had a policy maturing in another Canadian company which did not pay me as much as I paid in. The Sun Life of Canada are giving me back the

total amount of premiums paid, together with three per cent. interest for the average time the money has been in their possession, thus making it as good as a bank account and carrying my assurance for 25 years for nothing. This record speaks for itself without further comment, and if there is anything I can do for the Sun Life of Canada by way of assisting your agents in procuring business I will only be too glad to do so.

Yours truly,
M. A. SANDERS.

Money Back and More.

WYCOMBE, March 1, 1912.
Mr. W. E. SUTHERLAND, District Agent,
Sun Life Assurance Company of Canada,
Delhi, Ont.

Dear Sir,—I beg to acknowledge receipt of your Company's cheque for \$1,313.15, in settlement of policy 15929, which matured to-day.

I took this assurance out twenty-five years ago, and paid a yearly premium of \$34.80, or \$870.00 in twenty-five years. Your Company has returned to me \$443.15 more than I paid them, besides having \$1,000.00 life assurance for twenty-five years free.

I also had the following options of settlement offered me,

1. Withdraw in cash \$770.35, and in addition receive a paid-up policy for \$1,000.00 which would still participate in profits.
2. Receive a paid-up policy for \$2,649.00.
3. Draw an annuity for life of \$98.90.

I consider all these options of settlement excellent, and take pleasure in recommending the Sun Life of Canada to anybody wishing assurance.

Yours truly,
N. A. MASECAR.

The First Dividend.

DETROIT, April 20, 1912.
Mr. J. F. CRUSOE, Mgr. Detroit Agency,
Sun Life Assurance Company of Canada.

Dear Sir,—I am in receipt of notice of dividend on my policy No. 138115, now five years old, and desire to say that I have decided to accept option third, namely, cash \$38.50. You may take my application for \$1,000.00 more of the 20-Payment Life five year plan, as I am very much pleased with the dividend declared, and think that it is to my benefit to increase my line while I am able to do so.

Yours truly,
N. CUMMINS.

The Sun Life of Canada is
"Prosperous and Progressive."