

delegation accompanying me clearly demonstrates. I am joined here today by representatives from no fewer than 50 of Canada's top firms, here to do business with you.

Canadian companies have also been participating in Chilean trade fairs in record numbers.

- Last week, 35 Canadian mining and services suppliers toured Chilean mine sites.
- Canada mounted its first-ever national pavilion at the avionics trade show FIDAE in March 1992.
- Over 100 Canadian companies were at the Expomin mining trade show in Santiago last May.
- The Canadian Manufacturers Association -- Canada's largest business association -- staged an extensive commercial mission to Chile in September last year.
- Last year, for the ninth consecutive year, 19 Canadian companies attended FISA here in Chile -- the largest trade show in Latin America for consumer products, capital goods and industrial machinery.
- Expocorma at Concepcion in 1991 drew the largest delegation of Canadian forestry firms ever to participate in a trade show outside Canada, and we are expecting over 35 to participate this year.
- During this visit, I will also be speaking at the second Space Conference of the Americas here in Santiago. The Canada booth at the trade exhibit section will feature product literature from over 25 of Canada's leading aerospace and hi-tech companies. Representatives from Canada's space agency will also be there.

This traffic is not all one-way by any means. We are proud to display our technology as it operates in Canada. We have recently sponsored delegations of Chilean business people to Canada in fields such as forestry, the environment, telecommunications and mining.

Chile's equivalent of our Canadian Manufacturers Association (CMA) -- SOFOFA -- will lead a mission to Canada in late May. We are looking forward to this visit. SOFOFA and the CMA will sign a Memorandum of Understanding (MOU) putting their links and co-operation on a more formal footing.