



Developing Leadership Competencies

9. PARTNERING-continued



accomplish their goals. When you demonstrate a sincere interest in their affairs, potential partners are likely to be more interested in and loyal to you and your organization.

Public Service Courses

- Project Management (R901 - Training & Development Canada)
- Negotiating Skills (T006 - Training & Development Canada)
- Leading for Results (CCMD)
- Integrated Resource Management (CCMD)
- Public Consultations and Citizen Engagement (T418 - Training & Development Canada)
- Mediating Conflict (T905 - Training & Development Canada)
- Project Planning and Control: Techniques and Tools (R710- Training & Development Canada)
- Basic Project Management (0500 - Statistics Canada)

Books

- ***PSC: A Practical Guide to Partnerships*** available from Training & Development Canada's Training Reference Centre (1994)
- ***The Power of Partnering: Vision, Commitment and Action***, J.G. Sujansky (Pfeiffer and Company, 1991)
- ***The Partnership Handbook*** available from Human Resources Development Canada (pub@hrdc-drhc.gc.ca)
- ***Mastering the Art of Creative Collaboration***, Robert Hargrove (McGraw-Hill Ryerson, 1998)
- ***Caught in the Middle: A Leadership Guide for Partnership in the Workplace***, Rick Mauerer and John Mariotti (Productivity Press, 1996)