

II.

3.4.4.	SUPPLIER/IMPORTER RELATIONSHIP	12
3.4.5.	PAYMENT METHODS	12
3.4.6	DISTRIBUTION	12
3.4.6.1.	BY CHANNELS	12
3.4.6.2.	BY AREA	13
3.5.	RECOMMENDATIONS	13
3.6.	CONCLUSIONS	14
3.7.	VENEZUELAN MARKET FACTS	14
4.	VENEZUELAN TRADE STATISTICS	15
4.1.	VENEZUELAN AGRIFOOD IMPORTS	15
4.2.	CANADIAN AGRIFOOD EXPORTS	16
5.	AGRIFOOD LIST OF MAJOR CONTACTS	17
5.1.	ASSOCIATIONS	17
5.2.	SUPERMARKET CHAINS	18
5.3.	IMPORTERS/DISTRIBUTORS	18
5.4.	LIQUEURS AND CONFECTIONERY	20
5.5.	FISH	21
5.6.	FAST FOOD CHAINS	22
5.7.	DAIRY PRODUCTS AND FRUIT JUICES	23
5.8.	MARGARITA ISLAND DUTY FREE	24
5.9.	DUTCH CARIBBEAN ISLANDS	25
6.	VENEZUELAN MAP	26