ACCESS CONDITIONS:

PRICES AND TERMS

Quotes are preferred in CFA Francs or French Francs, C.I.F. port of entry. Payment should be by letter of credit or sight draft.

CREDIT (including EDC status): EDC status D, open.

Côte d'Ivoire qualifies for EDC credit as a status D country, open, with no discretionary limit.

Canadian suppliers may be asked to provide more generous credit terms to compete with Europeans; the post advises exporters to deal in irrevocable letters of credit or cash, at least until an established relationship with a buyer exists.

TARIFFS: according to information available to the post, the following duties were valid for 1989 (see Appendix 3):

Sea fish, fresh, chilled or frozen	0%
Freshwater fish, fresh or frozen	5%
Sea fish, salted, dried, smoked	5%
Freshwater fish, dried, smoked	0%
Crustaceans	5%
Molluscs	5%
Fish meal	5%

A special tax of 15% applies to fresh or frozen sea fish, except for tuna, 8%.

A "fiscal tax" ranging from 34% to 43% applies to freshwater fish, salted, dried and preserved fish and to molluscs and crustaceans. This tax does not apply to fresh and frozen sea fish, however.

The post indicates value added tax (VAT) of 25%. VAT is calculated on CIF value plus duty. VAT applies to molluscs and crustaceans, salted, smoked and preserved fish, but not to fresh and frozen fish. A charge of 0.6% for customs services applies to all fish imports.

Customs agency: Administration des Douanes, Ministere des Finances, Abidjan. Telex: 3747 MINIFIN ABIDJAN.

TRANSPORT

Marine

Abidjan is the largest port in West Africa, with expanding container traffic; over 9 million tonnes was handled in 1980. The secondary port of San Pedro is undergoing expansion.

The following lines, listed with their agents in Canada, provide regularly scheduled service from Canada to Abidjan:

Barber West Africa Line, direct, every 25 days, RO/RO; agent: Atlantic Container Line Canada Inc., Toronto (416)591-5700; Montreal (514)871-3333; Halifax (902)425-3711.

Delmas-Vieljeux, transhipment via Le Havre, weekly, containers; agent: B & K Shipping Agency Ltd., Toronto (416)864-1211;