

a coherent overall strategy to guide trade development efforts in this large, complex and dynamic market. Wheat sales, for example, have accounted for approximately half of total exports in recent years, but such sales are declining as China becomes more self-sufficient. Deliberate policies are required to focus on alternative opportunities for exports in all sectors as China's economy evolves.

Provincial governments also provide support to Canadian exporters and there is scope for closer coordination between the federal and provincial governments in these matters.

The Task Force concludes that the federal government needs to maintain a consistent and systematic overview of political and economic developments in China in order to guide trade development activities there. Recommendations which apply to all sectors, including the power sector, follow:

- a) The China Working Group, an *ad hoc* inter-departmental body in existence since 1984, should be formalized and strengthened as the primary focus of the federal government for trade promotion in China.
- b) Specific sectoral and geographical responsibilities which are assigned to each trade officer dealing with China should be made known to the China Working Group and to all exporters active in the China market.
- c) Federally supported activities to assist in generating business in China should routinely contribute to Canadian understanding of that market.
- d) Political and diplomatic support from the federal government should be sustained and augmented by increased sectoral information gathering and dissemination.
- e) External Affairs and DRIE should continue to organize specific technical missions to visit China to help Canadian exporters to