REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :635-BRASILIA

005-ADVANCED TECH. PROD. & SERV
BRAZIL

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CIDA-FINANCED SARSAT GROUND STATION HAS BEEN INSTALLED SALE OF ONE OR TWO ADDITIONAL GROUND STATIONS AND LOCATOR	BEACONS.
	SPAR PROPOSAL TO DEVELOP LOW COST/LOW CAP EARTH TERMINAL IMPORTANT NEW PRODUCT DEVELOPMENT FOR SPAR AND SIGNIFICANT	SALES IN BRAZIL AND THIRD MARKETS.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	TELECOMMUNICATIONS EQUIPMENT AND SERVICES - Assist Spar and Novatel-Northern Telecom durin g phase of evaluation by Telebras of satellite a nd cellular telephony bids.	- We have prepared and coordinated visits of Que bec Min. of Int'l Affairs and V.P. Cdn Space Age ncy - both in support of Spar's bid.Plus have as sisted Spar Northern-Novatel on a permanent basi s during rapidly changing bid evaluation period.
QUARTER: 2	-----	
QUARTER: 3	-----	
QUARTER: 4	-----	