

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :432-STOCKHOLM

005-COMM. & INFORM. EQP.& SERV
SWEDEN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

INSTRUMENTATION

ORGANIZE CDN ROBOTICS VISIT TO SWEDEN - VISIT KEY SUPPLIERS
AND H.Q. OF WORLD ROBOTICS ORGANIZATION.

INCREASE CDN KNOWLEDGE OF SWEDISH INDUS-
TRY. FOCUS FUTURE MARKETING ACTIVITIES.

REPORT ON COMMERCIAL DEVELOPMENTS IN ROBOTICS AND A.I.

REPORTS TO GOV'T OFFICIALS/AND/PR INTE-
RESTED CANADIAN FIRMS FOR MISSION PREPARATION
AND RECRUITMENT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST CANADIAN FIRMS SELECT AGENTS IN FOLLOW UP
TO TELECOM SHOW GENEVA

ONE BUYING CONNECTION ESTABLISHED AND TWO
CANADIAN EXPORTERS INTRODUCED TO PROSPECTIVE
AGENTS.

QUARTER: 1 PREPARE VISITING JOURNALIST PROGRAM FOR COMPUTER
PUBLICATION.

PRELIMINARY REVIEW OF CANDIDATES FOR VISIT TO
CANADA.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----