

CONVINCED THE GOVERNMENT OF THE NECESSITY OF BEING ABLE TO DEPEND UPON A POLITICAL SYSTEM AND ENVIRONMENT FAVOURABLE TO IT THERE. THERE ARE CASES WHERE THE GOVERNMENT MUST ASK BUSINESSMEN TO ACT IN THE NATIONAL INTEREST. IN THE SAME WAY AS YOU, WHO BELIEVE THAT YOU HAVE THE RIGHT TO EXPECT THE MAXIMUM SUPPORT POSSIBLE FROM GOVERNMENT WHEN YOU NEED IT, WE BELIEVE THAT WE MAY ASK YOU FOR YOUR UNDERSTANDING AND YOUR SUPPORT WHEN WE NEED IT, THIS IS WHAT I AM ASKING OF YOU TODAY. BY DOING SO, I AM NOT FORGETTING THAT THE PRINCIPAL OBJECT OF THE PRIVATE SECTOR IS THE PURSUIT OF A BETTER RATE OF RETURN FOR ITS ENTERPRISE, I AM ASKING NOTHING MORE OF YOU THAN TO CONTINUE TO MAKE SOUND BUSINESS DECISIONS AND TO ACT IN THE SPIRIT OF OUR MUTUAL INTERESTS. I AM NOT ASKING YOU FOR MONEY, NOR FOR USELESS SACRIFICES, BUT ONLY TO REMEMBER TODAY'S MESSAGE WHEN YOU RETURN TO YOUR OFFICES AND TO THINK ABOUT WHAT YOU MAY DO ABOUT IT.

IF WE ONLY GLANCE AT THE EXPORTS STATISTICS FOR 1981 AND THOSE AVAILABLE FOR THE FIRST 9 MONTHS OF 1982, OUR FIRST REACTION IS TO CONGRATULATE OURSELVES ON THE SUBSTANTIAL TRADE BALANCE IN CANADA'S FAVOUR. IN EXAMINING THESE STATISTICS A LITTLE MORE CLOSELY, HOWEVER, TWO SIGNIFICANT POINTS BECOME APPARANT, ONE BEING STRUCTURAL AND THE OTHER BEING CONJECTURAL.

FIRST OF ALL, ONE NOTES THAT THE SURPLUS OF EXPORTS OVER

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