

MADERAS CONGLOMERADAS, SA DE CV

Avenida San Jose - 2
54180 San Juan Ixhuatepec, State of Mexico
Phone: (5) 569-0133
Fax: (5) 569-0048

Moises Gutierrez Padilla
Plant Manager

Company Size:
550 employees

Primary Products:
Particle board, wood board, fibre board

Export Levels:
Approximately 20%

Plants:
The only plant is at the above address.

Wastewater Status:
Information not provided, although it can be assumed the company is not currently complying with ecological norms.

Potential Opportunities:
The company is looking for a simple system that will reduce toxicity to the level where water can be legally discharged to the municipal system. The primary area of concern is the elimination of suspended solids (primarily wood particles); a filtration system is already in operation. The company is also searching for economical recycling solutions, so that previously used water can be re-used in the production process.

Purchase Time Frame:
As soon as possible

Additional Comments:
The volume of water currently used is 150 litres per second. Nevertheless, the company is looking for compact systems, as the available space is approximately 3m². Financing would play an important role in any contract. Education and training for equipment operation is a requirement. Additionally, the company is looking for a supplier that can fully guarantee "results" (ie. a "no reservation" guarantee that the system will discharge water that complies with ecological norms.)

INDUSTRIAL PAPELERA, SE DE CV

Km 3,5
Carretera Uruapan - Taretan
60000 Uruapan, Michoacan
Phone: (452) 31699, (452) 31767
Fax: (452) 30867

Victor Vargas

Company Size:
Approximately 250 employees

Primary Products:
Printing and writing paper

Export Levels:
None

Plants:
The only plant is located at the above address.

Legal Status:
The plant complies with all water discharge regulations.

Potential Opportunities:
The company is planning to invest in tertiary water treatment. The plant currently has a primary and secondary water treatment facility, uses flocculation, sedimentation and activated sludge techniques. However the company is interested in activated carbon filters. Currently water use is approximately 3000 - 4000 cubic metres per a day.

Purchase Time Frame:
Within one year

Additional Comments:
The company is interested in investing in tertiary treatment for economic reasons. As this company is located in an agricultural area, the authorities are strict with the quality of water effluent. If the quality of water discharge is good enough to use for agricultural purposes, the company will avoid all effluent taxes.