
BUSINESS -TO - BUSINESS CATALOGUE HOUSES

KLEIN ASSOCIATES
Box 8503
Coral Springs, FL 33065
Business directories
Sales: \$10+ million
Circulation: 1 time per year to 50,000
Tel: (305) 752-1708
Fax: (305) 752-2547

TELECOM LIBRARY, INC.
12 West 21st Street
New York, NY 10010
Telecommunications, marketing and law books
Sales: \$500,000
Circulation: 2 times per year to 120,000
Tel: (212) 691-8215
Fax: (212) 691-1191

8. BUILDING SUPPLIES:

ENDURE-A-LIFETIME
PRODUCTS, INC.
7500 NW 72nd Avenue
Miami, FL 33166
Building supplies
Sales: \$10+ million
Tel: (305) 885-9901
Fax: (305) 888-6302

EXCELSIOR HARDWARE COMPANY
39 Woodland Avenue
Stamford, CT 06904
Hardware
Sales: \$10+ million
Tel: (201) 340-1000
Fax: (203) 353-0730

9. CHEMICAL PROCESSING:

ALFA PRODUCTS
P.O. Box 8247
Ward Hill, MA 01835
Research chemicals and accessories
Sales: \$10+ million
Tel: (508) 777-1970
Fax: (508) 521-6350

MECH-CHEM ASSOCIATES, INC.
148 Main Street, P.O. Box 473
Norfolk, MA 02056
Chemical processing and mechanical engineering, pollution control systems, hazardous inspection and energy recovery systems
Sales: \$10+ million
Tel: (508) 528-5672
Fax: (508) 528-8972

10. COMPUTERS:

AGIO DESIGNS, INC.
1400 Northwest Compton Drive
Beaverton, OR 97006
Computer workstations
Sales: \$10+ million
Circulation: 2 times per year to 75,000
Tel: (503) 690-1400
Fax: (503) 690-1423

B&R INDUSTRIAL AUTOMATION
CORPORATION
1325 North Meadow Parkway S-130
Roswell, GA 30076
Programmable controllers, industrial computers, software and support
Sales: \$10+ million
Tel: (404) 772-0400
Fax: (404) 772-0243

11. CONTROLS:

BARNSTEAD/THERMOLYNE
2555 Kerper Blvd.
Dubuque, IA 52004
Laboratory equipment, water purification systems, furnaces and temperature controls
Sales: \$10+ million
Tel: (319) 556-2241
Fax: (319) 556-0695

CCI CONTROLS
5052 Cecelia Street
South Gate, CA 90280
Toxic gas detectors, air pollution monitors and combustible vapor detectors
Sales: \$10+ million
Tel: (213) 560-6060
Fax: (213) 560-1136