

**MODERATOR'S OUTLINE
TRADE GROUPS - APRIL 1990
4-723-02**

I. INTRODUCTION AND LEAD-IN

- Thank-you for coming
- Mirror and observers
- No experts/No consensus
- Speak from your hearts
- Respondent introductions

Issues Agenda

- When you think of your homes, your families, your jobs, and your communities - what, for you, are the most important issues you will be facing in the next 2 to 3 years? [WATCH FOR ANY REFERENCE TO ECONOMY/TRADE ISSUES]

II. ECONOMIC OUTLOOK AND DRIVING FACTORS

- Thinking of the next 2 to 3 years, do you think you and your family will be better off financially, worse off or about the same? Why?
- What about your region economically? Will it be better off, worse off, or about the same? Why?
- What about Canada as a whole economically? Will Canada be better off, worse off, or about the same? Why?
- Thinking about the Canadian economy in the 1990's, what do you think will be the most important issues that Canadians will have to face, and as a result, what kind of changes do you foresee?
- What factors do you think will cause these changes, and what kind of impact do you think they are going to have on Canada's economy, your region and your own job/situation? How?
- Thinking about international changes and developments, what do you see as possibly affecting the economy of Canada, your province/region, and you personally? How?
- In the same way, do you think that the way Canada does business with other countries will be affected?