

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

008-TRANSPORT SYS,EQUIP,COMP,SERV.  
COLOMBIA

PLANNING:                    ACTIVITIES PROPOSED IN POST PLAN:                    ANTICIPATED RESULTS:

ALL SUB-SECTORS

THE BOGOTA METRO PROJECT.  
OPPORTUNITY FOR CANADA TO BID AGAIN.

PROMOTE CDN SUPPLIERS WITH GOVERNMENT AGENCIES.  
ENSURE CDN SUPPLIERS ARE INVITED TO BID.

PREPARE SECTORAL REPORT.  
BETTER MARKET PENETRATION.

TRACKING:                    ACTIVITIES UNDERTAKEN IN QUARTER:                    QUARTERLY RESULTS REPORTED:

QUARTER: 1 Support Cdn involvement in railways and ports  
reorganization.  
Prepare sectoral report on sales potential.

Cdn firm received CIDA Inc support for railway  
reorganization study.  
Sectoral report in preparation.

QUARTER: 2 PREPARE SECTORAL REPORT

SECTORAL REPORT IN FINAL DRAFT

QUARTER: 3 -----

QUARTER: 4 -----

PROMOTE THE LINE OF CREDIT WITH SCOPETROL  
PROMOTE CANADIAN SUPPLIERS WITH COLOMBIAN STATE  
OIL COMPANY

SCOPETROL BOARD OF DIRECTORS APPROVED LINE OF  
CREDIT NEW UNDER STUDY BY MINISTRY OF FINANCE.  
LINE OF CREDIT AWAITING FINAL APPROVAL FROM  
COLOMBIAN MINISTRY OF FINANCE  
SCOPETROL VP SALES MARKET CONFERRED IN MONTREAL,  
TORONTO AND CALGARY