

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 519-SEOUL

004-DEFENCE PROGRAMS, PRODUCTS, SERV
KOREA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

COMPLETE AEROSPACE STUDY.

PROVIDE DETAILED KNOWLEDGE OF KOREAN AEROSPACE PLANS TO CDN INDUSTRY.

COMPLETE INVENTORY OF AVAILABLE AGENTS.

ENSURE CDN FIRM AVOID AGENTS UNACCEPTABLE TO MND.
ESTABLISHED 4 NEW AGENCY ARRANGEMENTS.

TWO CATALOGUE AND VTR PRESENTATIONS IN TRADE CENTER.

INVOLVE 4 NEW CDN FIRMS IN MND PROCUREMENT ACTIVITIES.

PROPOSE CANADA/KOREA AEROSPACE COOPERATION AGREEMENT

ESTABLISHED AGREEMENT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

EXPAND MARKET POTENTIAL FOR CANOLA SEEDS
PROVIDE ALPHEAN CRUSHERS WITH NECESSARY INFORMATION ON CRUSHING CANOLA SEEDS.
BETTER UNDERSTANDING OF CDN HOLDINGS TECHNIQUES IN REPORT TO CANADIAN CONSUL IN SEUL
WHALE OF LOCAL HOLDINGS CODE FOR PRODUCTION OF SALES OF 15,000 METRIC TONS OF CANOLA SEEDS
BETTER UNDERSTANDING OF CDN MARKET PRODUCTION

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

MAINTAINED ON A CONTINUING BASIS GENERATED SALES OF 5,500 METRIC TONS MAINTAINED ON A CONTINUING BASIS GENERATED SALES OF 10,000 METRIC TONS FOR TRAIL COMPLETED