



BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bonafides of the companies listed here.

CHINA (People's Republic) — Canadian joint venture partners/exporters are being sought to set up, in the city of Yangzhou, manufacturing facilities that include: CD and LP production lines, low-voltage circuit breaker production line, and machinery for industrial processing. Contact, in Canada: Jimmy Xu, Yangzhou (Canada) Foreign Trade Co., 460 Rielle, Suite 01, Verdun, Quebec H4G 2S7, Tel.: (514) 767-0718; Fax: (514) 767-3448; or, in China: Ms. Zong Wen, Yangzhou Foreign Trade Co., Tel.: 86-514-745-0127; Fax: 86-514-734-5668.

CYPRUS — A Canadian firm with offices in Cyprus can assist enterprises wanting to penetrate markets in the Middle East, the Commonwealth of Independent States and Africa. The firm can provide market analysis, legal advice, assistance in export financing (including offshore Lines of Credit), international taxation planning, assistance in establishing joint ventures, and the advantages of Cyprus as an international banking and business centre for Canadian exporters. Contact James Ross, Managing Director, Pavros & Company Limited, P.O. Box

2525, 11 Ellispondou Street, Dasoupolis, Nicosia, Cyprus, Tel.: 357 2 425238; Fax: 357 2 361891; E-mail: fhannashav@zenon.logos.hol.gr31.

MEXICO — Four supermarket chains seek a variety of consumer goods. They include: canola, or other, cooking oil (packed in 1-litre and 4-litre containers, for private label); cookies (especially Maria-type biscuits); canned peaches, other canned fruits (in 300 gram-400 gram and 850 gram cans, for private label); black beans (packed for retail); condensed milk (for private label); bottled water (for private label, competitively priced); and toilet/tissue paper products. Contact Fernando Rodriguez, Commercial Officer, Canadian Embassy, Mexico City, Tel.: (011-525) 724-7989; Fax: (011-525) 724-7982.

Contractors Invited to Prequalify for India Highway Project

The Government of India Ministry of Transport is extending an invitation for prequalification of contractors for its National Highway-5 Improvement Project which consists of four-laneing and strengthening the existing carriageway. The project is being financed under loan assistance from the Overseas Economic Co-operation Fund, Japan.

A complete set of prequalification documents, costing approximately US\$60 (non-refundable Demand Draft/Certified Cheque/Cashier's Cheque, payable to Pay and Accounts Officer, Ministry of Surface Transport, New Delhi) may be obtained from: Chief Engineer (PIC), Ministry of Surface Transport (Roads Wing), Parivahan Bhawan, 1, Sansad Marg, New Delhi 110 001, India, Fax: (91-11) 371-

0236; Tel.: (91-11)371-0358; Telex: 316-1157-1159 VAHN IN.

This application must clearly mention: *Request for Prequalification Document for the National Highway-5 Improvement Project under the loan assistance of Overseas Economic Co-operation Fund.*

The completed documents must be received at the above address before **1700 hours January 19, 1996** and be clearly marked: *Application for Prequalification of Contractors for the National Highway-5 Improvement Project under the loan assistance of Overseas Economic Co-operation Fund.*

Applicants will be advised of the results and only firms and joint ventures prequalified under this procedure will be invited to tender.

Helsinki Tender on Track

Invitations to tender on **12 new train cars** — budget maximum approximately Cdn\$80 million — for use on the extension of Helsinki's metro system are to be issued in January 1996. Contact City of Helsinki Transit Commission, 2. linja 7, 00530 Helsinki, Finland, Tel.: (011-358-0) 4721; Fax: (011-358-0) 472-2415. Attn: Mr. Aarne Halonen, Project Director, or Misters Matti Vesanen or Risto Pakkanen, Tel.: (011-358-0) 472-3731.