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his house comfortably with Canadian made furniture he never hankers after stags' horn chairs from Austria or bamboo rockers from Japan. It is to this class that our many thriving retail stores cater, and they do it with considerable success. Canadian taste runs in certain well-defined lines, and within these lines furniture is practically a staple. Of course the wealthier firms can carry lines more *rococo* in character, but the ordinary dealer does most profitably who confines himself strictly to everyday lines, and who strives by honest dealing and the excellence of his stock to build himself up a permanent clientele.

HAMILTON POWDER COMPANY.

The Hamilton Powder Company has its headquarters in Montreal. This corporation was established in 1861 and manufactures all kinds of explosives: dynamite, dualin, blasting gelatine, etc. But it pays attention chiefly to high grade sporting powder, and its best brands, "Caribou," "Ducking" and "Trap," are used through the whole Dominion and exported in considerable quantities.

