CONTINENTAL AVIATION

Boeing Terminal Building, Santa Cruz Airport, Bombay-400 099 Tel: (91-22) 615-2257 Ext. 556

Chairman, Mr. Sam Verma (NRI from USA)

Chief Executive, Mr. A.K. Roy

Continental has had a checkered history. It started operations in June 1991 with a 161-seat Boeing 720, but had a short and unsuccessful operation due to poor load factors and a shortage of spares. It operated a Piper Navajo on sceduled service to Surat, which was grounded in October 1991 after a wheels up landing. Continental also has a Jet Commander and a Piper Comanche, which it charters at Rs. 40,000/hour and Rs. 8,000/hour respectively. In 1992, it operated a Fokker F-27 variously as Continental and Goaway (the latter in cooperation with UVI Beach Holdings), but operations were suspended on May 22, 1993. The company has run afoul of the DGCA a few times. It has moved its offices to temporary accommodation, and it has been reported that it owes the International Airports Authority of India Rs. 1.1 million for landing and parking charges. It may try for a resurrection.

JAGSON AIRLINES

6 Pearey Lal Building, 42 Janpath, New Delhi-110 001 Tel: (91-11) 332-1962, 371-8059 Fax: (91-11) 332-4693 Chairman, Mr.J.P. Gupta General Manager, V. Sahai

Jagsons started operations from New Delhi in March 1992 with two Dornier 228 aircraft, flying to Shimla and Kulu, with a "Himalayan Darshan" flight on Sundays. It has had various operating problems, and one aircraft was damaged. It was repaired by Hindustan Aeronautics Limited, but HAL were not paid.

In May 1993, the DGCA insisted that all aircraft be equipped with Flight Data Recorders. Jagsons, expecting a cost of CAD 150,000 or more, decided to suspend operations, rather than comply with the directive. The company plans to restart and may look at 50-seat turboprop aircraft.

OPERATING PRIVATE AIRLINES

COMPANY NAME

ADDRESS TELEPHONE FAX EXECUTIVES

41-A Friends Colony East, Mathura Road, New Delhi-110 065 (91-11) 684-2001, 684-7760 (91-11) 684-7762

Chairman Managing Director Chief Executive **Executive** Director

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ARCHANA AIRWAYS LTD.

Mr. A.K. Bhartiva Mr. N.K. Bhartiva Captain V.P.S. Sindhu Vice Admiral (Retd) S.C. Chopra

EMPLOYEES

HISTORY & FINANCE

FLEET

granted in June 1991. It started operations in May 1993, servicing tourist destinations within a 500 km radius of New Delhi.

Archana is owned by Bhartiva Vehicles, a company that has been established for 35 years and has extensive business in Czechoslovakia. An NOC was

Based in Delhi, it is currently flying to one destination - Kulu. 1 x 17-seat L-410 (A new aircraft, bought from Let Acronautical of Czechoslovakia). It has three more L-410 on order with the first scheduled to arrive in August. It does its own maintenance at Delhi, with six qualified engineers trained in Czechoslovakia.

The company plans to expand with aircraft from the same manufacturer, possibly buying a 40-scat L-610.

Plans have always been to be a regional airline, and it intends to exploit currently unserviced areas, particularly in northern India. The company is concentrating on courteous service, short check-in, 5-star flight catering and other up-market services.

EXPANSION

REPUTATION & NOTES