

Independent Needs Centre

300 Don Park Road, Unit 24
Markham, Ontario
Canada L3R 3A1

Tel: (416) 479-1448
Fax: (416) 479-7618

Contact: Marsha Godfrey
President

Products/Services

Bath boards • One-handed grooming and dressing aids
• Bed ladder • Kitchen and cooking aids • Wheelchair accessories: Ashtray, storage bags, trays • Wheelchair drop seats • Amputee seat • Seat wedges • Raised cushions • Reachers • Transfer board

Company Summary

Independent Needs Centre, established in 1981, manufactures and distributes self-help devices for the disabled and the elderly. Its management team is comprised of occupational therapists with more than 20 years combined experience in the health care field. The company offers a wide range of innovative accessories for scooters, walkers and wheelchairs as well as items for personal care, dressing, homemaking and recreation. Independent Needs Centre's newest product, a walker tray, adapts to most walkers and is easily installed without tools.



Wheelchair tote bag has adjustable webbing straps for easy installation on scooters or wheelchairs without push handles.

Ingram & Bell Inc.

20 Bond Avenue
Don Mills, Ontario
Canada M3B 1L9

Tel: (416) 444-7381
Fax: (416) 444-3894
Telex: 06-966622

Contact: G.A. Cornelius
President

Products/Services

Skin care products • Specialty detergents
• Disinfectants and antiseptics • Instrument lubricant

Current Export Markets

U.S.A., Europe, Australia

Company Summary

Established in 1905, Ingram & Bell Inc. has become Canada's largest Canadian-owned supplier of hospital and scientific supplies and equipment. The company's Medical Business unit offers a broad base of clinical care and surgical supplies; the Scientific division offers a wide range of equipment and supplies, and diagnostic reagents for clinical and pathology laboratories as well as for use in the bioresearch field. Ingram & Bell's research and development department is continually formulating new and innovative products. In addition, the company has established partnerships with leading health care and scientific suppliers to enhance its research endeavors.

Inter-Haematol Inc.

430 York Boulevard
Hamilton, Ontario
Canada L8R 3K8

Tel: (416) 521-8701
Fax: (416) 572-9464

Contact: Duane Bobyk
General Manager

Products/Services

Diagnostic kits and reagents for detection of blood clotting disorders

Current Export Markets

U.S.A., Europe

Company Summary

Established in 1983, Inter-Haematol Inc. is a manufacturer of medical diagnostic kits and reagents used by clinical laboratories in the detection of human blood clotting disorders. A comprehensive product line consists of approximately 30 products. The company is an innovator of new diagnostic systems for the study and treatment of thrombosis, and is involved in extensive ongoing research and development. Products are sold through distributors in Europe under the label of Ortho Diagnostic Systems, and in the United States and Australia under the label of American Diagnostica Inc.