

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Buffalo, New York

COMMENTS?

None

K-MART CORPORATION
CHAIN RESTAURANT OPERATOR
3100 West Big Beaver Road
Troy, Michigan 48084

PHONE:
CONTACT:

313-643-1000
Mr. R. C. Krug, Dir.
Food Operations

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated
"significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - IQF; Haddock - IQF

Frozen Shellfish: None

PURCHASE FROM? Iceland

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Contact Mr. Krug. May wish to buy through intermediary

WAREHOUSE LOCATIONS? Throughout U.S.

COMMENTS?

"For Canadian processors, quality would be the most important factor."

BEN E. KEITH CO., INC.
WHOLESALE/DISTRIBUTOR
2100 Spruce
Amarillo, Texas 79105

PHONE:
KEY CONTACT:

806-376-6257
Bobby Lambright; Buyer, Food,
Dairy, Meat

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Under \$1,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, Blocks; Ocean Catfish - 5# Cello _ Blocks

Frozen Shellfish: Sea Scallops - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks; Other Crab Products - IQF (King Legs)

PURCHASE FROM? Canada, Norway

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes