

REPORT 4B  
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 471-WARSAW

POLAND

QUARTER: 1

003-GRAINS AND OILSEEDS  
MAINTAIN CONTACT WITH ROLIMPEX RE WHEAT AND  
REPORT ON CROP CONDITIONS.

POST REPORTED ON DEVELOPMENTS AND ASSISTED  
CANADIAN WHEAT BOARD WITH RESCHEDULING  
NEGOTIATIONS.

009-FOREST PRODUCTS, EQUIP, SERVICES  
SURVEY POTENTIAL PROJECTS IN PULP AND PAPER  
SECTOR.

POST IDENTIFIED 7 POTENTIAL PROJECTS, SUBMITTED  
REPORT TO DRIE, AND ASSISTED H. A. SIMONS WITH  
VISIT.

005-COMM. & INFORM. EQP. & SERV  
INDUSTRY CALLS.

POST UNDERTOOK EXTENSIVE VISITS IN THIS SECTOR  
IN WARSAW, GDANSK, WROCLAW AND ATTENDED COMPUTER  
EXHIBITION.

001-AGRI & FOOD PRODUCTS & SERVICE  
INDUSTRY CALLS.

POST IDENTIFIED AND REPORTED ON OPPORTUNITIES  
IN SECTOR. PROVIDED ADDITIONAL MATERIAL TO  
SEVERAL COMPANIES AS FOLLOW-UP TO OUR CONTACTS.

002-FISHERIES, SEA PRODUCTS & SERV.  
MAINTAIN CONTACT WITH FTO AND MINISTRY ABOUT  
POSSIBLE ADDITIONAL SALES OPPORTUNITIES.

1. VISITS TO BUYERS IN GDYNIA, GDANSK, SZCZECIN.  
2. SALE OF \$4 MILLION BY CONTINENTAL SEA FOOD.