

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 534-CANBERRA

004-DEFENCE PROGRAMS, PRODUCTS, SERV
AUSTRALIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 2 ORGANIZATION OF DEFENCE JOURNALIST (TOM MUIR)
VISIT OT CANADA UNDER PTI PROGRAM.
- QUARTER: 3 ENCOURAGE AGREEMENT BETWEEN CDA & AUSTRALIA ON
COOPERATION BETWEEN OUR RESPECTIVE DEFENCE
INDUSTRIES.
- QUARTER: 3 CLOSE SUPPORT OF SAINT JOHN SHIPBUILDING'S
EFFORTS TO HAVE CDN PATROL FRIGATE SHORTLISTED
AMONGST POSSIBLE DESIGNERS FOR AUSTRALIAN NEW
SURFACE COMBATANT.
- QUARTER: 3 VISIT OF DEFENCE JOURNALIST (TOM MUIR) TO CDA
UNDER PTI PROGRAM (SEPT 28-9/87).

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

AFTER CONSIDERABLE DISCUSSION WITH MUIR AND
EXTOTT/TDO EXCELLENT PROGRAM WORKED OUT FOR
SEPTEMBER 28 - OCTOBER 9 VISIT.

DIALOGUE CONTINUED WITH AUSTRALIAN DOD OFFICIALS
DURING TDD VISIT IN NOVEMBER.

CDN PATROL FRIGATE NOT ONE OF DESIGNS RETAINED
ON SHORTLIST. EMPHASIS SHIFTED TO ENABLE CDN SUB-
CONTRACTOR TO BE ABLE TO SUPPLY TO OTHER SHIP
DESIGNERS STILL IN CONTENTION & POTENTIAL PRIME
CONTRACTORS.

MUIR HAD EXCELLENT SERIES OF CALLS IN CDA. HAS
SUBSEQUENTLY WRITTEN ARTICLE IN DEFENCE CON-
TRACTOR WITH ANOTHER TO COME & IS PROPOSING NEW
DEFENCE NEWSLETTER TO ADVISE CDN FIRMS OF AUS-
TRALIAN OPPORTUNITIES.