

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :303-NAIROBI

SECTOR :007-POWER & ENERGY EQUIP. & SERV.
KENYA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

LAVALIN AWARDED CPPF FOR FEASIB STUDY FOR WEST KENYA CEMENT
IF STUDIES POSITIVE & GOK PROCEEDS, CDN CONSULTANTS & EQUIP

SUPPLIERS WILL BE IN GOOD POS FOR CONTR WORTH OVER \$C 50 M

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 Assist Lavalin efforts to promote Canadian
package for West Kenya third cement plant.
Identify new opportunities for Canadian equip-
ment and consulting services. Provide ongoing
support to PCIAC'drilling & training activities.

Confirmed continuing priority of plant with
Ministry of Industry & met with Lavalin to re-
view marketing strategy. Assisted BG Checo in
promoting proposal on rural electrification and
capacitive coupling.