23/07/91

TSRPT02E

External Affairs and International Trade Canada

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT FOR QUARTER 4 OF FISCAL YEAR 1990

| POST : WASHINGTON | NUMBER | % OFFIC | ER-TIME LOC-ENG | TOTAL-TIME PERSON-QTR |
|---|--|---------|--------------------------|--------------------------|
| A.EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA FROM TERRITORIES | : 1359 : 743 | 22.66 | 22.14 | 2.91 |
| B.VISITS TO CLIENTS IN TERRITORY | : 156 | 6.83 | 4.42 | 0.72 |
| FAIRS | : 12 | 0.66 | 3.42 | 0.28 |
| C.EXPORT/TRADE/POLICY PROJECTS AND EVENTS MISSIONS | : 11 | 3.33 | 7.85 | 0.75 |
| CONFERENCE SEMINARS | : 15 | 4.33 | 3.14 | 0.48 |
| OTHER | : 20 | 8.66 | 3.42 | 0.76 |
| D COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED | : 7 | 0.83 | 0.14 | 0.06 |
| D.COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED POST INITIATED | : 40 | | 2.57 | 0.31 |
| E.COMMUNICATIONS ACTIVITIES | : 0 | 0.00 | 0.00 | 0.00 |
| E INVESTMENT ENGLITRIES FROM CANADA | : 23 | 0.83 | 0.00 | 0.05 |
| F.INVESTMENT ENQUIRIES FROM CANADA FROM TERRITORIES | 7 | | 0.71 | 0.11 |
| | | 0.00 | 0.00 | 0.00 |
| G.TECHNOLOGY INFLOW PROGRAM ENQR'S FRM CANADA CONNECTIONS ARRANGED | . : 0 | | 0.00 | 0.00 |
| H.PARTICPT'N IN PROG-REL EVENTS OUTSIDE POST | COMMECTI | 0.33 | 0.85 | 0.08 |
| I.SERVICE REQUESTS FM GOV'T SOURCES NGO | : 43 | 2.33 | 1.00 | |
| HOST GOVERNMENT | | 4.66 | 3.14 | |
| OTHER DEPARTMENT | the same of the last of the la | | 1.85 | |
| PROVINCES/MUNICIPALITIES | | | 0.71 | 0.30 |
| J.ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN | DM/GSDMI | 4.00 | 0.28 | 0.26 |
| J.ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN LEAVE, PROFESSIONAL DEVELOR | ARAN H | 5.33 | 2.14 | 0.47 |
| K.SERVICE TO OTHER MISSION PROGRAMS | 18534073 | 1.66 | 0.00 | 0.10 |
| L.TOURISM PROGRAM ACTIVITIES | : | 16.66 | 28.57 | 3.00 |
| | | 99.92 | 99.92 | 13.00 |
| **** TOTALS **** | | | Constitution of the last | |

NUMBER OF BUSINESS VISITORS FROM CANADA: 191

FROM TERRIT: 487

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 49

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 6

- LOCALLY-ENGAGED : 7