

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the January - March 1995 period twenty posts reported the following business activity:

- 89 EXPORT SALES WORTH \$877.04 MILLION
- 30 NEW BUYING CONNECTIONS / 20 AGENCY AGREEMENTS
- 18 NEW JOINT VENTURES WORTH \$27.4 MILLION / 4 LICENSING AGREEMENTS WORTH \$6.8 MILLION
- 5 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$108 MILLION
- 9 CANADIAN INVESTMENTS IN TERRITORY WORTH \$715.5 MILLION
- 14 TECHNOLOGY TRANSFERS WORTH .10 MILLION

HIGHLIGHTS:

- \$140 Million - Sale of construction services (Jakarta)
- \$50 Million - Canadian investment in auto parts (Beijing)
- \$30.481 Million - Sale of fertilizer machinery (Islamabad)
- \$6.4 Million - Sale of temporary housing (Osaka)
- \$3 Million - Sale of bayex tapes wallboard (Sydney)
- \$2.76 Million - Sale of beef (Seoul)

KEY STATISTICS: for the twenty posts reporting workload information

Missions Reporting To

		PSA	PSE	PSP
No. Trade Enquiries	Cdn	5526	1170	1055
	Local	4714	3361	1057
No. Investment Enquiries	Cdn	70	28	1
	Local	22	56	14
No. Business Visitors	Cdn Pr / Pub	841 / 206	274 / 36	89 / 42
	Local Pr / Pub	886 / 171	512 / 34	449 / 120
		PKE	PRC	PJP
No. Trade Enquiries	Cdn	1252	1516	2242
	Local	614	1112	6101
No. Investment Enquiries	Cdn	30	26	22
	Local	13	69	71
No. Business Visitors	Cdn Pr / Pub	303 / 95	565 / 162	552 / 136
	Local Pr / Pub	418 / 77	364 / 193	3425 / 105