

## **Alphatel Systems Ltd.**

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Edmonton, Alta.  
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(403) 451-5761

**Contact:** Robert A. Abell, PH.D., President

Alphatel Systems Ltd. was incorporated in 1981 to provide consulting services and product development in the emerging field of technology-based education and training. We have concentrated in four main fields:

1. Computer based training systems.
2. Computer/laser disc exhibit systems.
3. Educational technology consulting.
4. Computer Directory Information Systems.

Alphatel's primary markets have been institutional and government organizations.

The Alphatel Videotex Directory System "CADIS" was selected by Edmonton Telephones for deployment in West Edmonton Mall. Alphatel Systems is responsible for maintaining the 20 units presently installed in the mall.

While our larger projects have been mainly in Alberta, we have exported to the U.S. and Korea and would like to expand to Australia, South Asia, and the Middle East.

## **ALIS (Arabic Latin Information Systems) Inc.**

3410 Griffith  
Montreal, P.Q.  
Canada H4T 1A7  
(514) 738-9171

**Contact:** Mohamed Ali Chehade, Director  
Bachir Halimi, General Information  
Anthony E. Toledo, Marketing

Arabic Latin Information Systems Inc. was incorporated in 1981 for the purpose of transforming electronic data processing (EDP) equipment on the English mode to operate in a bilingual Arabic/Latin mode. Sales have increased to \$1 million annually since the introduction of products in 1983. Present back orders, however, suggest that sales will accelerate to \$5 million in 1986, of which 100 per cent represents export sales. We now have 16 employees in our Canadian operation, and one each in our Riyadh, Saudi Arabia and Paris, France offices.

Our proprietary product offer includes one bilingual terminal, five bilingual character and line printer models and several operating system extensions

to MS DOS versions for IBM PCs and compatibles to process and print Arabic/Latin data instantly. Besides marketing third party hardware and software products, we also offer Arabization and computerization project management services to manufacturers and national governments respectively.

Current distribution is through major computer manufacturers who buy on an OEM basis and through distributors located in 15 Arabic-speaking countries on the Saudi peninsula, in the Middle East and North Africa.

We are seeking to strengthen our distribution in our present target markets and would welcome locally-based partners.

## **Array Technologies Company**

450 Esna Park Drive, Unit 5  
Markham, Ont.  
Canada L3R 1H5  
(416) 477-8804  
Telex: 06-966640

**Contact:** Tom Ward, Product Information  
Mark Canning, Sales Information

Array Technologies Inc. (ATI) is involved in the design, development, manufacturing and marketing of peripheral products for the IBM PC, XT and AT. It is distinct from other peripheral manufacturers in that its technology focus and competence is in the area of VLSI gate array technology.

The Graphics Solution is a multi-application video adapter that performs Hercules compatible high resolution monochrome graphics, high resolution color/graphics, 132 columns and colour/graphics emulation in a half slot. Parallel and serial ports are optional.

The Color/Emulation Adapter runs standard color/graphics software on either an IBM colour or an IBM monochrome monitor. Parallel printer interface is standard.

Array Technologies client sectors include: communications and media, manufacturers, education and training, government, merchandising, resource industries, utilities and small business. Some 80 per cent of our sales are to export markets, principally the United States and Western Europe.

## **Arrix Logic Systems Inc.**

4002 Sheppard Ave. East, Suite 514  
Agincourt, Ont.  
Canada M1S 1S6  
(416) 292-6425  
Telex: 06-986766

**Contact:** Miss Bach, Marketing Manager

Arrix Logic Systems Inc., a Toronto-based software firm, develops productivity software for the intelligent workstation. The Advanced Productivity System (APS) emulates popular IBM mainframe functions (ISPF, VM/CMS FLIST, DCF SCRIPT and GML) on a personal computer. The APS/SCRIPT text formatter automatically generates a table of contents and can produce large output documents. APS/

FLIST offers "directory command" functions in addition to providing hierarchical menus that can be customized in seconds for efficient fixed disk organizing. APS/DIALOG paints dialogues and menu panels interactively on the display screen in colour. APS/TUTORIAL lets you create tutorials of your own design on any subject and in any national language.